



GRI Instructor

Danette Earnest



ABOUT THE INSTRUCTOR

EDUCATION

**Danette currently teaches:
GRI: The Contract Class**

CONTACT

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Biography

Danette Earnest has been in the real estate industry since 1993, first working as a sales agent, moving on to become an associate broker, instructor, mentor and regional trainer, as well as an instructor for the REALTOR® Institute module 202. Danette has taught the contract and contract law to many agents over the years from beginning contract law requirement to continuing CE classes helping all agents understand the significance of writing a clean and clear offer in whatever market present.

Danette is owner of The Earnest School of Real Estate where every class is taught with the intention of the agent understanding how valuable they are in the transaction; agents are given the knowledge they need to be more confident in themselves when dealing with the public.

Believing that instructors are looked up to set the example of professionalism and provide the training to bring well qualified agents into the field I work to be the best I can be daily to provide the training to help agents become influencers in their community.

Danette also writes a monthly motivational message intended to bring awareness and appreciation for things that matter most with business and personal matters.

Danette's list of credentials include the GRI, SRES, ABR, BA in Ed, Associate Broker, Board of Director Member of SEVRAR, Master Practitioner of NLP, Spokesperson for the Make A Wish Foundation; and member of AZREEA; Recipient of numerous Leadership Awards.