



GRI Instructor

David Compton



ABOUT THE INSTRUCTOR

EDUCATION

David currently teaches:

GRI: Effective Strategies

GRI: Agency

GRI: The Contract Class

GRI: Risk Management

CONTACT

David Compton

Practical Resources

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Biography

David Compton has over forty-two years in the real estate business. During that time he has been successful in both residential and commercial sales, as a site selector for a fast food chain, a branch manager, and for the last 31 years as a career development director and prominent speaker in the real estate industry. In addition, he has been a team development consultant for a major copper mining/refining company and HUD. He has trained over 30,000 sales people for the real estate business.

David is currently a partner in Practical Resources, a company based in Carlsbad, California, although David is based in Arizona, that specializes in offering real estate skill & development programs to real estate agents and mortgage loan originators at every level of development in their career. The company specializes in providing educational programs and products that show the real estate agent and loan originator how to succeed in "The New Reality".

He has been a well-respected G.R.I. instructor in Arizona since 1991 and developed three of their modules at various points in the curriculum development. In addition, he has developed over 200 different courses for the real estate industry for continuing education and skill development. In addition he has developed or rewritten over thirty online continuing education courses in real estate. He has authored or co-authored over 150 articles for various real estate print and online publications. He is also faculty member at Westford College and the Arizona Academy of Real Estate.

David resides in Litchfield Park, Arizona. He is a native of Arizona.

David can be contacted through his website at:

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