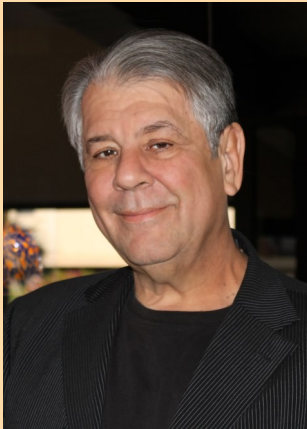




## GRI INSTRUCTOR BIOGRAPHIES

### GRI Instructor

### David Compton



#### ABOUT THE INSTRUCTOR EDUCATION

**David currently teaches:**

**GRI: Effective Strategies**

**GRI: Agency**

**GRI: The Contract Class**

**GRI: Risk Management**

#### CONTACT

Practical Resources

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### Biography

**David Compton** has over forty-four years in the real estate business. During that time he has been successful in both residential and commercial sales, as a site selector for a fast food chain, a branch manager, and for the last 33 years as a career development director and prominent speaker in the real estate industry. In addition, he has been a team development consultant for a major copper mining/refining company and HUD. He has trained over 30,000 sales people for the real estate business.

David is currently a partner in Practical Resources, a company based in Carlsbad, California, although David is based in Arizona, that specializes in offering real estate skill & development programs to real estate agents and mortgage loan originators at every level of development in their career. The company specializes in providing educational programs and products that show the real estate agent and loan originator how to succeed in “The New Reality”.

He has been a well-respected G.R.I. instructor in Arizona since 1991 and developed three of their modules at various points in the curriculum development. In addition, he has developed over 200 different courses for the real estate industry for continuing education and skill development. In addition he has developed or rewritten over forty online continuing education courses in real estate. He has authored or co-authored over 150 articles for various real estate print and online publications. As an aside, he is also a professional comedian and performs at various functions.

David resides in Litchfield Park, Arizona. He is a native of Arizona.

David can be contacted through his website at:

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