



GRADUATE,
REALTOR®
INSTITUTE

FINANCING FROM PREPARATION TO CLOSE

6CE General

**DON'T MISS THIS 1 DAY
GRI COURSE - 6 CE HOURS
ONLY \$65 for PAR Members
Breakfast and Lunch Included**

March 6th, 2018

8:30AM - 4:30PM
Registration 8:00AM

Presented
by:



Do you understand financing enough to help your clients through the real estate transaction?

This course includes an overview of the AAR forms including: Pre-Qualification, Loan Status Update, HUD1, and the Residential Resale Purchase Contract. Also covered is an in depth look at loan programs and an overview of the loan process.

This Course will focus on:

- Understanding the mortgage market and the agent's role in the loan approval process.
- Up-to-date FHA/VA underwriting guidelines and what underwriters look for.
- What type of inquiries have the largest impact on your clients' credit, understanding FICO scores and how to buy a home after foreclosure?

Instructor:

Patrick Ritchie

Class Location:

Phoenix Association of
REALTORS®
5033 N 19th Ave,
#108, Phoenix, AZ
85015

Register Here...

Please Download form before you fill it out!
Fill out form and email to: reception-ist@paronline.com or fax to 602-246-1512.
Submitting this form registers you for this class.

Fees (Check one):

- \$ 65.00 PAR Members until 2/28
- \$ 75.00 Non-PAR Members until 2/28
- \$ 85.00 Any person after 2/28 before 3/6
- \$105.00 Any Person Day of Class
- \$ 30.00 GRI Designee
- \$ 25.00 GRI Last Class Fee (pay at door)

** Please notify us 7 days in advance if you have any disability that requires special services or access. **Cancellation Policy:** Fees will be refunded less a \$25 service charge up to 48 hours prior to class. After that, no refunds will be given. "No-shows" forfeit all fees.

Full Name:

Firm/Company:

NRDS #:

Email:

Phone:

Credit Card:

- AMERICAN EXPRESS VISA
 MASTERCARD DISCOVER

Card Number:

Expiration Date:

Security Code:



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