



GRADUATE,
REALTOR®
INSTITUTE

THE CONTRACT CLASS

5CE Contract Law

3CE Disclosure

3CE Legal Issues

3CE Agency Law

**DON'T MISS THIS 2 DAY
GRI COURSE**
Lunch Included

Thursday and Friday
April 26th and April 27th
9:00AM-4:30PM
Registration 8:30AM

Presented
by:



ARIZONA
association of
REALTORS®

&



**Northern
Arizona
Association of
REALTORS®**

Writing a contract can be tricky, time-consuming and stressful. If done properly, it can also cost you or your client thousands of dollars. Learning the nuances of the Arizona Association of REALTORS® Residential Resale Real Estate Purchase Contract, as well as the AAR addenda, can put even the most chaotic transactions back on track to a smooth closing.

This Course will focus on:

- Examining the elements of the AAR purchase contract with line-by-line explanation of how to use it correctly.
- What is a CURE period? What should an agent do if in breach?
- How to use the Seller's Property Disclosure Statement (SPDS), zipForms® and other business tools to stay on track.

Instructor:

Evan Fuchs

Class Location:

NAAR Office
1515 N. Cedar Avenue
Suite C-4
Flagstaff, AZ 86004
928 779-4303

Register Here...

Please Download form before you fill it out! Fill out form and fax to 928-774-3230 or mail to NAAR office. Submitting this form registers you for this class.

Fees (Check one):

- \$95.00 until 4/19/2018
- \$125.00 after 4/19/2018
- \$135.00 non-AAR members after
- \$25.00 GRI last class fee
- \$25.00 GRI Designee

*** Please notify us 7 days in advance if you have any disability that requires special services or access.*

Cancellation Policy:

Fees will be refunded less a \$25 service charge up to 48 hours prior to class. After that, no refunds will be given.

"No-shows" forfeit all fees.

Full Name:

Firm/Company:

NRDS #:

Email:

Phone:

Credit Card:

- AMERICAN EXPRESS VISA
 MASTERCARD DISCOVER

Card Number:

Expiration Date:

Security Code: