



GRADUATE, REALTOR® INSTITUTE

THE CONTRACT CLASS

5CE Contract Law

3CE Disclosure

3CE Legal Issues

3CE Agency Law

**DON'T MISS THIS 2 DAY
GRI COURSE—14 CE HOURS—
Only \$90 for PAR Members**
Breakfast and Lunch Included

**Wednesday and Thursday
October 3rd-4th
8:30AM-4:30PM
Registration 8:00AM**

Presented
by:



Writing a contract can be tricky, time-consuming and stressful. If done improperly, it can also cost you or your client thousands of dollars. Learning the nuances of the Arizona Association of REALTORS® Residential Resale Real Estate Purchase Contract, as well as the AAR addenda, can put even the most chaotic transactions back on track to a smooth closing.

This Course will focus on:

- Examining the elements of the AAR purchase contract with line-by-line explanation of how to use it correctly.
- What is a CURE period? What should an agent do if in breach?
- How to use the Seller's Property Disclosure Statement (SPDS), zipForms® and other business tools to stay on track.

Instructor:

David Compton

Class Location:

Phoenix Association of REALTORS®

5033 N 19th Ave,
#108, Phoenix, AZ
85015

Register Here...

Please Download form before you fill it out! Fill out form and email to receptionist@paronline.com or fax to 602-246-1512. Submitting this form registers you for this class.

Fees (Check one):

- \$ 90.00 PAR Members until 9/26
- \$100.00 Non-PAR Members until 9/26
- \$115.00 Any person after 9/26 before 10/3
- \$125.00 Any Person Day of Class
- \$ 30.00 GRI Designee
- \$ 25.00 GRI Last Class Fee (pay at door)

** Please notify us 7 days in advance if you have any disability that requires special services or access. **Cancellation Policy:** Fees will be refunded less a \$25 service charge up to 48 hours prior to class. After that, no refunds will be given. "No-shows" forfeit all fees.

Full Name:

Firm/Company:

NRDS #:

Email:

Phone:

Credit Card:

- AMERICAN EXPRESS VISA
- MASTERCARD DISCOVER

Card Number:

Expiration Date:

Security Code:

