



GRADUATE, REALTOR® INSTITUTE

THE CONTRACT CLASS

5CE Contract Law

3CE Disclosure

3CE Legal Issues

3CE Agency Law

The class satisfies
Row 10 in the
Skill Building Series

Thursday & Friday
December 6 - 7, 2018
Check in: 8AM
Class time: 8:30AM-4:30PM

Presented
by:



ARIZONA
association of
REALTORS®

&

Scottsdale Area
Association of
REALTORS®

Writing a contract can be tricky, time-consuming and stressful. If done properly, it can also cost you or your client thousands of dollars. Learning the nuances of the Arizona Association of REALTORS® Residential Resale Real Estate Purchase Contract, as well as the AAR addenda, can put even the most chaotic transactions back on track to a smooth closing.

This Course will focus on:

- Examining the elements of the AAR purchase contract with line-by-line explanation of how to use it correctly.
- What is a CURE period? What should an agent do if in breach?
- How to use the Seller's Property Disclosure Statement (SPDS), zipForms® and other business tools to stay on track.

Instructor:

Andy Israel

For Instructor bio &
GRI Designation info
visit: www.azgri.com

Class Location:

Scottsdale Area
Association of
REALTORS®
8600 E. Anderson Dr.
Scottsdale, AZ 85255
Phone: 480-945-2651

Fees: based on availability

\$ 129 through Nov. 21

\$ 139 Nov. 22 - Dec. 5

\$ 149 Day of class / at door

GRI Designees & non-AAR members
must call 480-945-2651 to register.

\$ 50 GRI Designees

\$ 155 non-AAR members

Register online:

www.scottsdalerealtors.org

Contact: Laura Grady

Email: Laura@scottsdalerealtors.org

Phone: 480-945-2651

** Please notify us 7 days in advance if you have any disability that requires special services or access.

Cancellation Policy:

Fees will be refunded less a \$25 service charge up to 48 hours prior to class. After that, no refunds will be given. "No-shows" forfeit all fees. \$50 charge for returned checks.

Full Name:

Firm/Company:

NRDS #:

Email:

Phone:

Credit Card:

AMERICAN EXPRESS VISA

MASTERCARD DISCOVER

Card Number:

Expiration Date:

Security Code: