



GRADUATE,
REALTOR®
INSTITUTE

FINANCING FROM PREPARATION TO CLOSE

6CE General

**DON'T MISS THIS 1 DAY
GRI COURSE**
Lunch Included

March 8, 2018
9:00 AM - 4:30 PM
Registration: 8:30 AM

Presented
by:



ARIZONA
association of
REALTORS®

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Do you understand financing enough to help your clients through the real estate transaction?

This course includes an overview of the AAR forms including: Pre-Qualification, Loan Status Update, HUD1, and the Residential Resale Purchase Contract. Also covered is an in depth look at loan programs and an overview of the loan process.

This Course will focus on:

- Understanding the mortgage market and the agent's role in the loan approval process.
- Up-to-date FHA/VA underwriting guidelines and what underwriters look for.
- What type of inquiries have the largest impact on your clients' credit, understanding FICO scores and how to buy a home after foreclosure?

Instructor:

Jimmy Vercellino

Class Location:

1515 E. Cedar Ave,
Suite #C3 F
Flagstaff, AZ 86004

Register Here...

Please Download form before you fill it out! Fill out form and email to naarflag@nazrealtor.com or fax to 928-774-3230 . Submitting this form registers you for this class.

Fees (Check one):

- \$75.00 until 2/28/18
- \$105.00 after 2/28/18
- \$25.00 GRI last class fee
- \$25.00 GRI Designee

*** Please notify us 7 days in advance if you have any disability that requires special services or access.*

Cancellation Policy:

Fees will be refunded less a \$25 service charge up to 48 hours prior to class. After that, no refunds will be given. "No-shows" forfeit all fees.

Full Name:

Firm/Company:

NRDS #:

Email:

Phone:

Credit Card:

- AMERICAN EXPRESS VISA
 MASTERCARD DISCOVER

Card Number:

Expiration Date:

Security Code: