



GRADUATE, REALTOR® INSTITUTE

MARKET ESSENTIALS: PROPERTY CONDITIONS

3CE Agency

3CE Disclosure

**DON'T MISS THIS 1 DAY
GRI COURSE**
Lunch Included

May 3, 2018
9:00AM - 4:30PM
Registration 8:30AM

Presented
by:



ARIZONA
association of
REALTORS®

&



**Northern
Arizona
Association of
REALTORS®**

This course teaches both new and seasoned agents how to understand that property condition, inspection reports and more can speak volumes about a home. This course will also teach you how to identify possible "red flags" that may cause complications prior to listing a home and the impact they have on financing and marketability.

This Course will focus on:

- The impact of property condition on salability and potential buyers.
- Financing options depending on property condition.
- Using inspection reports to write a BINSR & using the BINSR correctly.
- Property disclosure requirements for both buyers &

Instructor:

Holly Maybery

Class Location:

NAAR Office
1515 N. Cedar Ave
Suite C-4
Flagstaff, AZ 86004
928 779-4303

Register Here...

Please Download form before you fill it out! Fill out form and fax to 928-774-3230 or mail to NAAR Office. Submitting this form registers you for this class.

Fees (Check one):

- \$75.00 until 4/26/18
- \$105.00 after 4/26/2018
- \$125.00 non-AAR members
- \$25.00 GRI last class fee
- \$25.00 GRI Designee

*** Please notify us 7 days in advance if you have any disability that requires special services or access.*

Cancellation Policy:

Fees will be refunded less a \$25 service charge up to 48 hours prior to class. After that, no refunds will be given.

"No-shows" forfeit all fees.

Full Name:

Firm/Company:

NRDS #:

Email:

Phone:

Credit Card:

- AMERICAN EXPRESS VISA
 MASTERCARD DISCOVER

Card Number:

Expiration Date:

Security Code: