



GRADUATE,
REALTOR®
INSTITUTE

MARKET ESSENTIALS: PROPERTY CONDITIONS

3CE Agency

3CE Disclosure

**This class will satisfy
Row 6 in the
Skill Building Series**

March 22, 2018

Check in 8am

Class time: 8:30am—4:30pm

Presented
by:



ARIZONA
association of
REALTORS®

&

**Scottsdale Area
Association of
REALTORS®**

This course teaches both new and seasoned agents how to understand that property condition, inspection reports and more can speak volumes about a home. This course will also teach you how to identify possible “red flags” that may cause complications prior to listing a home and the impact they have on financing and marketability.

This Course will focus on:

- The impact of property condition on salability and potential buyers.
- Financing options depending on property condition.
- Using inspection reports to write a BINSR & using the BINSR correctly.
- Property disclosure requirements for both buyers & sellers.

Instructor:

David Gilpatrick

For Instructor bio & GRI designation info visit: www.azgri.com

Class Location:
**Scottsdale Area
Association of
REALTORS®**

8600 E. Anderson Dr.
Scottsdale, AZ 85255

480-945-2651

Fees: based on availability

\$ 79 through Mar. 8

\$ 89 Mar. 9 - Mar. 21

\$ 99 Day of class / at door

GRI Designees & non-AAR members must call 480-945-2651 to register.

\$ 30 GRI Designees

\$ 115 non-AAR members

Register online:

www.scottsdalerealtors.org

Contact: Laura Grady

Email: Laura@scottsdalerealtors.org

Phone: 480-945-2651

*** Please notify us 7 days in advance if you have any disability that requires special services or access.*

Cancellation Policy:

Fees will be refunded less a \$25 service charge up to 48 hours prior to class. After that, no refunds will be given. “No-shows” forfeit all fees. \$50 charge for returned checks.

Full Name:

Firm/Company:

NRDS #:

Email:

Phone:

Credit Card:

AMERICAN EXPRESS VISA

MASTERCARD DISCOVER

Card Number:

Expiration Date:

Security Code: