

# GRI DESIGNATION

## REQUIREMENTS & LAST CLASS FORM



Students are required to complete the following courses within five years\*:

A fee of \$30 is due and payable the day of your last class. Cash will not be accepted.

Arizona REALTORS® use only: 467.4-1815

6 Skill Building Courses

5 Risk Management Courses

1 Elective Course

NAME _____	LOCAL ASSOCIATION _____
CREDIT CARD NUMBER _____	EXPIRATION DATE _____
SIGNATURE _____	DATE OF LAST CLASS _____

### SKILL BUILDING SERIES

One course from each row is required.

**NOTE:** Classes with a **gray background** are no longer offered.  
To fulfill your requirements, select another course listed in the same row.

ROW	SKILL BUILDING SERIES	
	One course from each row is required.	
1.	<input type="checkbox"/> GRI 100: BUSINESS PLANNING	<input checked="" type="checkbox"/> OR <input type="checkbox"/> GRI: BUSINESS PLANNING ONLINE
2.	<input type="checkbox"/> GRI 101: SELLING & MARKETING STRATEGIES	<input checked="" type="checkbox"/> OR <input type="checkbox"/> REBAC: ABR CORE CLASS <input checked="" type="checkbox"/> OR <input type="checkbox"/> REBAC: SRES <input checked="" type="checkbox"/> OR <input type="checkbox"/> REBAC: SRS
3.	<input type="checkbox"/> GRI: PERFORMANCE STRATEGIES TO BUILD CLIENT RELATIONSHIPS	<input checked="" type="checkbox"/> OR <input type="checkbox"/> REBAC: MARKETING STRATEGY AND LEAD GENERATION <input checked="" type="checkbox"/> OR <input type="checkbox"/> REBAC: BUYERS BY GENERATION: SUCCESS IN EVERY SEGMENT
4.	<input type="checkbox"/> GRI 201: UNDERSTANDING TRANSACTION FINANCING	<input checked="" type="checkbox"/> OR <input type="checkbox"/> GRI: FINANCING FROM PREPARATION TO CLOSING <input checked="" type="checkbox"/> OR <input type="checkbox"/> rCRMS: ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING
5.	<input type="checkbox"/> GRI 314: TECHNOLOGY STRATEGIES FOR THE NEW MARKETPLACE	<input checked="" type="checkbox"/> OR <input type="checkbox"/> GRI 320: ADVANCED CUSTOMER CARE THROUGH TECHNOLOGY <input checked="" type="checkbox"/> OR <input type="checkbox"/> GRI: TRANSACTION TECHNOLOGY <input checked="" type="checkbox"/> OR <input type="checkbox"/> REBAC: e-PRO
6.	<input type="checkbox"/> GRI 311: ENVIRONMENTAL INTEGRITY	<input checked="" type="checkbox"/> OR <input type="checkbox"/> GRI: MARKET ESSENTIALS: PROPERTY CONDITIONS

### RISK MANAGEMENT SERIES

One course from each row is required.

ROW	RISK MANAGEMENT SERIES	
	One course from each row is required.	
7.	<input type="checkbox"/> GRI: RISK MANAGEMENT	
8.	<input type="checkbox"/> GRI: THE ANATOMY OF THE CODE OF ETHICS (PREVIOUSLY TITLED "SAFE REAL ESTATE")	
9.	<input type="checkbox"/> GRI 307: FAIR HOUSING & DIVERSITY	<input checked="" type="checkbox"/> OR <input type="checkbox"/> rCRMS: FEDERAL LEGAL ISSUES
10.	<input type="checkbox"/> GRI: THE CONTRACT CLASS	<input checked="" type="checkbox"/> OR <input type="checkbox"/> rCRMS: MASTERING THE RESIDENTIAL RESALE TRANSACTION
11.	<input type="checkbox"/> GRI: AGENCY	<input checked="" type="checkbox"/> OR <input type="checkbox"/> rCRMS: EMPLOYMENT, AGENCY & THE STANDARD OF CARE

### ELECTIVE

One course is required.

Approved electives include: all NAR, CRB, CRS, GRI, rCRMS, & WCR designation/certification courses, the CRPM Property Management Bootcamp and Advanced Property Management Bootcamp. **Course length must be a minimum of 6 hours.** If a class is taken more than once, credit cannot be applied as an elective.

ROW	WRITE IN COURSE NAME:
12.	<input type="checkbox"/>

GRI core classes include "GRI" in the title. rCRMS and REBAC provide GRI credit, but are not GRI classes.



If you have any questions or need additional information, contact Brittni Matt at [BrittniMatt@aaronline.com](mailto:BrittniMatt@aaronline.com)  
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[www.AZGRI.com](http://www.AZGRI.com)

\*REBAC/Arizona REALTORS® classes taken within two years prior to your GRI start date are eligible for GRI credit.