

# GRI DESIGNATION

## REQUIREMENTS & LAST CLASS FORM



Students are required to complete the following courses within five years\*:

A fee of \$25 is due and payable the day of your last class.

AAR use only: 467.4-1815

6 Skill Building Courses

5 Risk Management Courses

1 Elective Course

NAME _____	LOCAL ASSOCIATION _____
CREDIT CARD NUMBER _____	EXPIRATION DATE _____
SIGNATURE _____	DATE OF LAST CLASS _____

### SKILL BUILDING SERIES

One course from each row is required.

**NOTE:** Classes with a **gray background** are no longer offered.  
To fulfill your requirements, select another course listed in the same row.

ROW	SKILL BUILDING SERIES	
	One course from each row is required.	
1.	<input type="checkbox"/> GRI 100: BUSINESS PLANNING	<input type="checkbox"/> GRI: BUSINESS PLANNING ONLINE
2.	<input type="checkbox"/> GRI 101: SELLING & MARKETING STRATEGIES	<input type="checkbox"/> REBAC: ABR CORE CLASS
3.	<input type="checkbox"/> GRI: EFFECTIVE STRATEGIES FOR BUILDING CLIENT RELATIONSHIPS	<input type="checkbox"/> REBAC: MARKETING REBOOT
4.	<input type="checkbox"/> GRI 201: UNDERSTANDING TRANSACTION FINANCING	<input type="checkbox"/> GRI: FINANCING FROM PREPARATION TO CLOSING
5.	<input type="checkbox"/> GRI 314: TECHNOLOGY STRATEGIES FOR THE NEW MARKETPLACE	<input type="checkbox"/> GRI 320: ADVANCED CUSTOMER CARE THROUGH TECHNOLOGY
6.	<input type="checkbox"/> GRI 311: ENVIRONMENTAL INTEGRITY	<input type="checkbox"/> GRI: MARKET ESSENTIALS: PROPERTY CONDITIONS

### RISK MANAGEMENT SERIES

One course from each row is required.

ROW	RISK MANAGEMENT SERIES	
	One course from each row is required.	
7.	<input type="checkbox"/> GRI: RISK MANAGEMENT	
8.	<input type="checkbox"/> GRI: SAFE REAL ESTATE	
9.	<input type="checkbox"/> GRI 307: FAIR HOUSING & DIVERSITY	<input type="checkbox"/> rCRMS: FEDERAL LEGAL ISSUES
10.	<input type="checkbox"/> GRI: THE CONTRACT CLASS	<input type="checkbox"/> rCRMS: MASTERING THE RESIDENTIAL RESALE TRANSACTION
11.	<input type="checkbox"/> GRI: AGENCY	<input type="checkbox"/> rCRMS: AGENCY, EMPLOYMENT & THE STANDARD OF CARE

### ELECTIVE

One course is required.

Approved electives include: all NAR, CRB, CRS, GRI, rCRMS, & WCR designation/certification courses, AAR's Property Management Bootcamp, and AAR's Advanced Property Management Bootcamp. If two classes are taken in the same row, one will be counted for elective credit. Elective courses must be 6 hours or more.

ROW	WRITE IN COURSE NAME:
12.	<input type="checkbox"/>

GRI core classes include "GRI" in the title.  
rCRMS and REBAC provide GRI credit, but are not GRI classes.



If you have any questions or need additional information, contact Brittini Matt at [BrittiniMatt@aaronline.com](mailto:BrittiniMatt@aaronline.com)  
255 E. Osborn Rd., Ste 200 | Phoenix, AZ 85012 | [www.aaronline.com](http://www.aaronline.com)  
Tel 602-248-7787 | Toll-Free 800-426-7274 | Fax 602-351-2474



[www.AZGRI.com](http://www.AZGRI.com)

\* REBAC/AAR classes taken within five years prior to your GRI start date are eligible for GRI credit.