



# GRADUATE, REALTOR® INSTITUTE

## RISK MANAGEMENT

**3CE**

Commissioner's  
Standards

**5CE**

Disclosure

**6CE**

Legal Issues

**This class will satisfy  
Row 7 in the  
Risk Management Series**

**Thursday & Friday  
April 19 & 20, 2018**  
Check in 8AM  
Class time: 8:30AM-4:30PM

Presented  
by:



**ARIZONA**  
association of  
**REALTORS®**



**Scottsdale Area  
Association of  
REALTORS®**

**A**s an agent, how do you protect yourself and your broker from lawsuits, lost revenue and risk? The potential for risk can directly impact your real estate business and it's up to you to stay informed & up-to-date. This class identifies real estate risks and shows you how to protect yourself by being very aware of negligent behavior & misrepresentation.

### **This Course will focus on:**

- How to avoid anti-trust traps, RESPA/ fair housing violations and unintended discrimination
- Protecting yourself and your business by dispelling popular myths and fantasies related to risk management.
- What happens when an agent acts outside of their field of competence? What are the penalties?

### **Instructor:**

**David Compton**

For Instructor bio &  
GRI Designation info  
visit: [www.azgri.com](http://www.azgri.com)

### **Class Location:**

Scottsdale Area  
Association of  
REALTORS®  
  
8600 E. Anderson Dr.  
Scottsdale, AZ 85255  
  
Phone: 480-945-2651

### **Fees: based on availability**

\$ 129 through Apr. 5  
\$ 139 Apr. 6 - Apr. 18  
\$ 149 Day of class / at door

**GRI Designees & non-AAR members  
must call 480-945-2651 to register.**

\$ 50 GRI Designees  
\$ 155 non-AAR members

### **Register online:**

[www.scottsdalerealtors.org](http://www.scottsdalerealtors.org)

**Contact:** Laura Grady

**Email:** [Laura@scottsdalerealtors.org](mailto:Laura@scottsdalerealtors.org)

**Phone:** 480-945-2651

*\*\* Please notify us 7 days in advance if you have any disability that requires special services or access.*

### **Cancellation Policy:**

*Fees will be refunded less a \$25 service charge up to 48 hours prior to class. After that, no refunds will be given. "No-shows" forfeit all fees. \$50 charge for returned checks.*

Full Name:

Firm/Company:

NRDS #:

Email:

Phone:

### **Credit Card:**

AMERICAN EXPRESS  VISA  
 MASTERCARD  DISCOVER

Card Number:

Expiration Date:

Security Code: