



GRADUATE,
REALTOR®
INSTITUTE



GRI INSTRUCTOR BIOGRAPHIES

GRI Instructor

Joeann Fossland



ABOUT THE INSTRUCTOR

EDUCATION

Joeann currently teaches:

GRI: Transaction Technology

GRI: Effective Strategies

CONTACT

Joeann Fossland,

ePRO, GRI, PMN, MRES, SRS
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Biography

Joeann Fossland

Since 1983, Joeann has worked in the real estate industry: first as a practitioner and subsequently as a nationally recognized speaker, instructor & coach. She has helped hundreds of REALTORS® create successful businesses. As Chief Evolution Officer of Advantage Solutions Group, since

1993, Joeann has delivered seminars, workshops and one on one coaching to individuals and companies enabling them to increase their bottom lines while achieving life balance. Her clients are highly motivated people, interested in leveraging their strengths and productivity while living a life they love.

Educated at Johns Hopkins University, Joeann owned 3 successful businesses before the age of 30. She has been a REALTOR® in Arizona since 1983 and is a lifetime member of the Tucson Association of REALTORS®. She has served as a director on the Tucson Association of REALTORS® and Arizona Association of REALTORS®. She is also a GRI Instructor.

Joeann is an active social networker and publishes a weekly email newsletter and is a regular contributor to many magazines and e-zines.

One of only several hundred coaches worldwide to hold the coveted Master Certified Coach (MCC) designation, through International Coaches Federation, Joeann lives a life she loves and enjoys helping others do the same.