



GRADUATE,
REALTOR®
INSTITUTE



GRI INSTRUCTOR BIOGRAPHIES

GRI Instructor

Paula Monthofer



ABOUT THE INSTRUCTOR

EDUCATION

Paula currently teaches:

**GRI Effective Strategies for
Building Client Relationships**

&

GRI Transaction Technology

CONTACT

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Biography

Paula Monthofer has been an active Realtor in Flagstaff since 2002. She started mentoring and training agents in her office in 2005 eventually opening her own school, the Focus School of Real Estate. She served as AAR President in 2017, has served as President of the Northern Arizona Association of Realtors and chaired AAR's Professional Business Development Committee. She was honored in 2009 with Northern Arizona's Realtor of the Year Award, their President's Award in 2014 and in 2015 she was named the Athena Young Professional of the Year by the Flagstaff Chamber of Commerce. She is passionate about education and our industry. Her enthusiasm is infectious and as one learner noted, " she has a way of empowering you to go to the next level".