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# 2024

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## GRI: BUSINESS PLANNING ONLINE (GRI Credit: Row 1)

**The online course has been discontinued. A live class will be offered in late summer of 2024.**

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## THE ABR DESIGNATION COURSE (ABR) (GRI Credit: Row 2 or 12)

March 11-12	<a href="#">Prescott</a>	Kelly Soriano
April 8-9	<a href="#">WeSERV SouthEast</a>	Kelly Soriano
May 9-10	<a href="#">Prescott</a>	Keri Means
May 14-15	<a href="#">Scottsdale</a>	Kelly Soriano
June 17-18	<a href="#">WeSERV Live Streaming</a>	Keri Means
July 9-12 (AM)	<a href="#">Live Stream Direct to Member</a>	Robbie English
August 1-2	<a href="#">Prescott</a>	The Liddicoats
August 28-29	<a href="#">WeSERV Pinal County</a>	Kelly Soriano
September 4-5	<a href="#">WeSERV Cochise County</a>	Kelly Soriano
October 15-16	<a href="#">WeSERV West</a>	The Liddicoats

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## SENIORS REAL ESTATE SPECIALIST (SRES) (GRI Credit: Row 2 or 12)

April 24-25	<a href="#">Scottsdale</a>	Laura Kovacs
June 3-4	<a href="#">WeSERV West</a>	Keri Means

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## DESIGNATION & CERTIFICATION COURSE CALENDAR

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## SELLER REPRESENTATIVE SPECIALIST (SRS) (GRI Credit: Row 2 or 12)

May 28-29	<a href="#">WeSERV SouthEast</a>	Keri Means
June 10-11	<a href="#">Prescott</a>	<b>CANCELLED</b>
June 25-28 (AM)	<a href="#">Live Stream Direct to Member</a>	Robbie English
September 19-20	<a href="#">WeSERV Live Stream</a>	Keri Means

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## GRI: PERFORMANCE STRATEGIES TO BUILD CLIENT RELATIONSHIPS (Formerly Titled: GRI EFFECTIVE STRATEGIES) (GRI Credit: Row 3 or 12)

January 25-26 (AM)	<a href="#">Live Stream Direct to Member</a>	Laura Kovacs
March 19	<a href="#">Prescott</a>	Laura Kovacs
April 24	<a href="#">WeSERV Live Streaming</a>	The Liddicoats
September 18	<a href="#">Scottsdale</a>	Laura Kovacs

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## GRI: FINANCING FROM PREPARATION TO CLOSING CE: 6 hours General (GRI Credit: Row 4 or 12)

January 23	<a href="#">Prescott</a>	Keri Means
March 7-8 (AM)	<a href="#">Live Stream Direct to Member</a>	Jimmy Vercellino
May 2	<a href="#">WeSERV Live Streaming</a>	Patrick Ritchie
July 17	<a href="#">Scottsdale</a>	Patrick Ritchie
November 14-15 (AM)	<a href="#">Live Stream Direct to Member</a>	Patrick Ritchie

# 2024

## rCRMS: ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING

CE: 6 hours Legal Issues

**(GRI Credit: Row 4 or 12) & (rCRMS Credit: Core Course Category)**

April 25-26 (AM)	<a href="#">Live Stream Direct to Member</a>	Mack/Mack
August 8	<a href="#">WeSERV Southeast</a>	Mack/Mack
Sept. 26-27 (AM)	<a href="#">Live Stream Direct to Member</a>	

## e-PRO®

**(GRI Credit: Row 5)**

July 30-Aug 2	<a href="#">Live Stream Direct to Member</a>	Robbie English
August 13-14	<a href="#">WeSERV Live Stream</a>	Jeff Raskin

## GRI: MARKET ESSENTIALS: PROPERTY CONDITIONS

CE: 3 hours Agency/3 hours Disclosure

**(GRI Credit: Row 6)**

January 31	<a href="#">Scottsdale</a>	Keri Means
April 2	<a href="#">WeSERV West</a>	The Liddicoats
May 21	<a href="#">Prescott</a>	The Liddicoats
May 30-31 (AM)	<a href="#">Live Stream Direct to Member</a>	Keri Means
December 5-6 (AM)	<a href="#">Live Stream Direct to Member</a>	The Liddicoats

## GRI: RISK MANAGEMENT

CE: 3 hours Comm. Stan./5 hours Legal Issues/3 hours Disclosure/3 hours Fair Housing

**(GRI Credit: Row 7)**

April 30 – May 1	<a href="#">Tucson</a>	Liz Hill
June 27-28	<a href="#">WeSERV Live Stream</a>	Liz Hill
August 21-22	<a href="#">Scottsdale</a>	Marge Lindsay

## DESIGNATION & CERTIFICATION COURSE CALENDAR

## GRI: THE ANATOMY OF THE CODE OF ETHICS

CE: 3 hours Comm. Standards/3 hours Legal Issues

**(GRI Credit: Row 8)**

January 10	<a href="#">WeSERV SouthEast</a>	Liz Hill
March 27	<a href="#">Scottsdale</a>	Mike Mulvena
July 23	<a href="#">Prescott</a>	Keri Means
August 29-30 (AM)	<a href="#">Live Stream Direct to Member</a>	Liz Hill
October 22	<a href="#">WeSERV Live Stream</a>	Don Martin

## rCRMS: FEDERAL LEGAL ISSUES

CE: 3 hours Legal Issues/3 hours Fair Housing

**(GRI Credit: Row 9) & (rCRMS Credit: Elective Course Category)**

January 30	<a href="#">WeSERV West</a>	Mack/Sexton
May 2-3 (AM)	<a href="#">Live Stream Direct to Member</a>	Lindsay/Wolnik
November 21-22 (AM)	<a href="#">Live Stream Direct to Member</a>	Lindsay/Wolnik

## GRI: THE CONTRACT CLASS

CE: 8 hours Contract Law / 3 hours Legal Issues / 3 hours Disclosure

**(GRI Credit: Row 10 or 12)**

Jan 31 – Feb 1	<a href="#">Tucson</a>	Kelly Soriano
February 20-21	<a href="#">WeSERV West</a>	Don Martin
June 11-14 (AM)	<a href="#">Live Stream Direct to Member</a>	Don Martin
July 29-30	<a href="#">WeSERV SouthEast</a>	Kelly Soriano
October 23-24	<a href="#">Scottsdale</a>	Kelly Soriano

# 2024

## DESIGNATION & CERTIFICATION COURSE CALENDAR

### rCRMS: MASTERING THE RESIDENTIAL RESALE TRANSACTION

Live Class CE: 9 hours Contract Law/3 hours Disclosure

Live Stream Class CE: 6 hours Contract Law/6 hours Disclosure

**(GRI Credit: Row 10 or 12) & (rCRMS Credit: Contract Course Category)**

May 16-17 [WeSERV West](#) Sexton/Mack  
Aug 13-16 (AM) [Live Stream Direct to Member](#) Lindsay/Wolnik

### GRI: AGENCY

CE: 6 hours Agency

**(GRI Credit: Row 11 or 12)**

January 17 [WeSERV SouthEast](#) Liz Hill  
February 6-7 (AM) [Live Stream Direct to Member](#) Don Martin  
June 18 [Scottsdale](#) Liz Hill  
September 17 [WeSERV Live Stream](#) Don Martin  
September 24 [Prescott](#) Keri Means

### rCRMS: EMPLOYEMENT, AGENCY & THE STANDARD OF CARE

CE: 3 hours Agency/3 hours Commissioner's Standards

**(GRI Credit: Row 11 or 12) & (rCRMS Credit: Core Course Category)**

February 15-16 (AM) [Live Stream Direct to Member](#) Lindsay/Wolnik  
October 10 [WeSERV West](#) Sexton/Mack  
December 19-20 (AM) [Live Stream Direct to Member](#) Laswick/Lind

### rCRMS: DISCLOSURE & DUE DILIGENCE

CE: 6 hours Disclosure

**(GRI Credit: Row 12) & (rCRMS Credit: Core Course Category)**

January 11-12 (AM) [Live Stream Direct to Member](#) Laswick/Lind  
March 5 [WeSERV SouthEast](#) Sexton/Mack  
October 3-4 (AM) [Live Stream Direct to Member](#) Laswick/Lind  
6/28/2024

### rCRMS: LEASING ESSENTIALS

CE: 3 hours Contract/3 hours Legal Issues

**(GRI Credit: Row 12) & (rCRMS Credit: Elective Course Category)**

August 15 [NARPM East Valley](#) Flucke/Holliday

### AT HOME WITH DIVERSITY (AHWD)

**(GRI Credit: Row 12)**

February 13 [Prescott](#) Laura Kovacs  
April 23 [WeSERV Live Streaming](#) Kelly Soriano  
October 15 [Prescott](#) Laura Kovacs

### PRICING STRATEGY ADVISOR (PSA)

**(GRI Credit: Row 12)**

April 2-3 (AM) [Live Stream Direct to Member](#) Robbie English  
November 1 [WeSERV Live Stream](#) Kelly Soriano

### MILITARY RELOCATION PROFESSIONAL (MRP)

**(GRI Credit: Row 12)**

March 1 [WeSERV West](#) Jimmy Vercellino  
November 7 [WeSERV Live Stream](#) Jimmy Vercellino

### RESORT & SECOND-HOME PROPERTY SPECIALIST (RSPS)

**(GRI Credit: Row 12)**

November 15 [WeSERV Live Stream](#) Keri Means

# 2024

## DESIGNATION & CERTIFICATION COURSE CALENDAR

### NEW HOME CONSTRUCTION (GRI Credit: Row 12)

January 22 [WeSERV West](#) Keri Means

### SHORT SALES & FORECLOSURE RESOURCE (SFR) (GRI Credit: Row 12)

June 13 [WeSERV Live Stream](#) Keri Means

### HOME FINANCE RESOURCE (HFR) (GRI Credit: Row 12)

February 14 [WeSERV SouthEast](#) **CANCELLED**  
November 5 [WeSERV Live Stream](#) Kelly Soriano

### CRPM: AGENCY IN PROPERTY MANAGEMENT (CRPM Credit: Agency Section)

March 21 (PM) [NARPM East Valley](#) Mike Tiers  
July 23 (PM) [Live Stream Direct to Member](#) Sue Flucke

### CRPM: WHAT DO YOU MEAN THE AGENT'S NOT MY CLIENT (CRPM Credit: Agency Section)

January 19 (AM) [Live Stream Direct to Member](#) Steve Urie

### CRPM: PROPERTY MANAGEMENT & THE NAR CODE OF ETHICS (CRPM Credit: Code of Ethics Section)

January 23 (PM) [Live Stream Direct to Member](#) Mike Tiers  
April 18 (PM) [NARPM East Valley](#)  
November 7 (AM) [Live Stream Direct to Member](#) Mike Tiers

### CRPM: LEASING FOR SINGLE FAMILY HOMES (CRPM Credit: Contract Section)

June 20 (PM) [NARPM East Valley](#) Steve Schultz

### CRPM: NAME THAT FORM (CRPM Credit: Contract Section)

February 9 (AM) [Live Stream Direct to Member](#) Denise Holliday  
February 20 (PM) [NARPM West Valley](#) Denise Holliday

### CRPM: PROPERTY MANAGERS DUTY TO DISCLOSE (CRPM Credit: Disclosure Section)

February 22 (AM) [NARPM East Valley](#) Steve Urie

### CRPM: DISCLOSURE: FACT OR FICTION (CRPM Credit: Disclosure Section)

February 22 (AM) [Live Stream Direct to Member](#) Sue Flucke

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# 2024

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**CRPM: DISCLOSURE CLASS TBD**  
([CRPM Credit: Disclosure Section](#))

September 12 (AM)    [Live Stream Direct to Member](#)    Steve Urie

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**CRPM: FAIR HOUSING FOR PROPERTY MANAGERS**  
([CRPM Credit: Fair Housing Section](#))

Sept 24 (PM)    [Live Stream Direct to Member](#)    Mike Tiers

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**CRPM: ACCIDENTAL FAIR HOUSING VIOLATIONS**  
([CRPM Credit: Fair Housing Section](#))

January 18 (PM)    [NARPM East Valley](#)    Denise Holliday  
April 11 (AM)    [Live Stream Direct to Member](#)    Denise Holliday  
May 21 (PM)    [NARPM West Valley](#)    Denise Holliday

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**CRPM: PROPERTY MANAGEMENT BOOTCAMP**  
([CRPM Credit: Bootcamp Section](#))

March 14-15 (AM)    [Live Stream Direct to Member](#)    Flucke/Holliday  
July 26    [West USA](#)    Flucke/Holliday

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**CRPM: ADVANCED PROPERTY MANAGEMENT BOOTCAMP**  
([GRI Credit: Row 12](#)) & ([CRPM Credit: Bootcamp Section](#))

March 19    [NARPM West Valley](#)    Flucke/Holliday  
October 3    [WeSERV SouthEast](#)    Flucke/Holliday

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DESIGNATION & CERTIFICATION  
COURSE CALENDAR

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**CRPM: CASE STUDENTS IN ARLTA**  
([CRPM Credit: Landlord & Tenant & Legal Issues Section](#))

February 15 (PM)    [NARPM East Valley](#)    Steve Urie

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**CRPM: LANDLORDS & TENANTS PLAYING FAIR**  
([CRPM Credit: Landlord & Tenant & Legal Issues Section](#))

April 19 (AM)    [Live Stream Direct to Member](#)    Mike Tiers

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**CRPM: RISK REDUCTION FOR PROPERTY MANAGERS**  
([CRPM Credit: Landlord & Tenant & Legal Issues Section](#))

August 27 (PM)    [Live Stream Direct to Member](#)    Steve Urie

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**CRPM: TRUST ACCOUNTING – SHOW ME THE MONEY**  
([CRPM Credit: Trust Accounting Section](#))

January 16 (AM)    [NARPM West Valley](#)    Mike Mulvena  
May 23 (PM)    [Live Stream Direct to Member](#)    Mike Mulvena

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**CRPM: HOW TO EVICT A TENANT LEGALLY**  
([CRPM Credit: Elective Section](#))

July 18 (PM)    [NARPM East Valley](#)    Denise Holliday  
August 9 (AM)    [Live Stream Direct to Member](#)    Denise Holliday

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**CRPM: LANDLORD TENANT RELATIONS: MAINTENANCE & REPAIRS**  
([CRPM Credit: Elective Section](#))

June 18 (PM)    [Live Stream Direct to Member](#)    Denise Holliday

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