

2021 | EDUCATION CALENDAR

GRI: BUSINESS PLANNING ONLINE
(GRI Requirements Form: Row 1)

To access the online course, visit <https://learninglibrary.com/aaor/A/HOME>

Online BP Course must be completed within 14 days from purchase.

REBAC: ABR CORE COURSE
(GRI Requirements Form: Row 2 or Row 12)

January 19-20	WeSERV (Southeast)	Keri Means
June 24-25	WeSERV (West)	Mandy Neat
July 13-16	Live Stream Direct to Member	Robbie English

REBAC: SRES
(GRI Requirements Form: Row 2 or Row 12)

February 18-19	Scottsdale	Laura Kovacs
July 12-13	WeSERV (Southeast)	Liz Recchia
September 21-24	Live Stream Direct to Member	
September 28-29	WeSERV (West)	Liz Recchia

REBI: SRS
(GRI Requirements Form: Row 2 or Row 12)

April 15-16	WeSERV (West)	Holly Mabery
November 16-17	WeSERV (Southeast)	Holly Mabery

GRI: PERFORMANCE STRATEGIES TO BUILD CLIENT RELATIONSHIPS
(Formerly Titled: GRI EFFECTIVE STRATEGIES)
(GRI Requirements Form: Row 3 or Row 12)

April 6	Live Stream Direct to Classroom	Mandy Neat
April 21	WeSERV (Southeast)	Mandy Neat
July 23	WeSERV (West)	Mandy Neat

REBAC: MARKETING STRATEGY & LEAD GENERATION
(Formerly Titled: Marketing Reboot)
(GRI Requirements Form: Row 3 or Row 12)

March 11	Scottsdale	Mandy Neat
May 4-5 (AM)	Live Stream Direct to Member	Robbie English

GRI: FINANCING FROM PREPARATION TO CLOSING
C/E: 6 hours General
(GRI Requirements Form: Row 4 or Row 12)

January 13	Scottsdale	Jimmy Vercellino
April 2	WeSERV (West)	Jimmy Vercellino
August 5	WeSERV (Southeast)	Jimmy Vercellino
December 14	Live Stream Direct to Classroom	Jimmy Vercellino

rCRMS: ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING
C/E: 6 hours Legal Issues
(GRI Requirements Form: Row 4 or Row 12)
(rCRMS Requirements Form: Core Course)

September 14	Live Stream Direct to Classroom	
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REBAC: e-PRO

[\(GRI Requirements Form - Row 5 or Row 12\)](#)

March 9-12	Live Stream Direct to Member	Robbie English
September 16-17	WeSERV (West)	Jeff Raskin
December 7-10	Live Stream Direct to Member	Robbie English

GRI: MARKET ESSENTIALS: PROPERTY CONDITIONS

C/E: 3 hours Agency/3 hours Disclosure

[\(GRI Requirements Form - Row 6\)](#)

March 23	WeSERV (Southeast)	Holly Mabery
August 20	WeSERV (West)	
October 5	Live Stream Direct to Classroom	

GRI: RISK MANAGEMENT

C/E: 3 hours Comm. Stan./5 hours Legal Issues/3 hours Disclosure/3 hours Fair Housing

[\(GRI Requirements Form - Row 7\)](#)

May 20-21	WeSERV (West)	Don Martin
June 3-4	Northern AZ Live Streaming	Lindsay/Martin

GRI: THE ANATOMY OF THE CODE OF ETHICS

C/E: 3 hours Comm. Standards/3 hours Legal Issues

[\(GRI Requirements Form - Row 8\)](#)

February 11-12	Live Stream Direct to Member	Don Martin
June 4	WeSERV (West)	
July 8	Northern AZ Live Streaming	Lindsay/Martin
September 23	WeSERV (Southeast)	Keri Means

rCRMS: FEDERAL LEGAL ISSUES

C/E: 3 hours Legal Issues/3 hours Fair Housing

[\(GRI Requirements Form - Row 9\)](#)

[\(rCRMS Requirements Form - Elective Course\)](#)

January 28-29	WeSERV (West) Live Streaming
May 6	Live Stream Direct to Classroom
May 7	WeSERV (Southeast)

GRI: THE CONTRACT CLASS

C/E: 8 hours Contract Law / 3 hours Legal Issues / 3 hours Disclosure

[\(GRI Requirements Form - Row 10 or Row 12\)](#)

January 21-22	Northern AZ Live Streaming	Evan Fuchs
February 25-26	WeSERV (West)	Don Martin
May 17-18	WeSERV (Southeast)	Kelly Soriano

rCRMS: MASTERING THE RESIDENTIAL RESALE TRANSACTION

C/E: 9 hours Contract Law/3 hours Disclosure

[\(GRI Requirements Form - Row 10 or Row 12\)](#)

[\(rCRMS Requirements Form - Contract Course\)](#)

July 29-30	WeSERV (West)
August 9-10	WeSERV (Southeast)
October 12-13	Live Stream Direct to Classroom

GRI: AGENCY

C/E: 6 hours Agency

[\(GRI Requirements Form - Row 11 or Row 12\)](#)

February 18	WeSERV (Southeast)	Mandy Neat
March 16	Scottsdale	Mandy Neat
August 10-11	Live Stream Direct to Member	Don Martin
October 1	WeSERV (West)	Mandy Neat

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rCRMS: EMPLOYEMENT, AGENCY & THE STANDARD OF CARE
(GRI Requirements Form - Row 11 or Row 12)
(rCRMS Requirements Form – Core Course)

January 19-20 [Live Stream Direct to Member](#)
February 4-5 [WeSERV \(Southeast\)](#)
April 23 [WeSERV \(West\)](#)

rCRMS: DISCLOSURE & DUE DILIGENCE
(GRI Requirements Form - Row 12)
(rCRMS Requirements Form – Core Course)

March 3-4 [Live Stream Direct to Member](#)
June 10 [WeSERV \(Southeast\)](#)
October 22 [WeSERV \(West\)](#)

**rCRMS: MINIMIZING RISK & MISREPRESENTATION IN
MARKETING & ADVERTISING**
(GRI Requirements Form - Row 12)
(rCRMS Requirements Form – Elective Course)

November 2-3 [Live Stream Direct to Member](#)

rCRMS: CLAIMS & REMEDIES
(GRI Requirements Form - Row 12)
(rCRMS Requirements Form – Elective Course)

July 20 [Live Stream Direct to Classroom](#)

REBAC: RSPS
(GRI Requirements Form - Row 12)

October 5 [WeSERV \(Southeast\)](#) Holly Mabery
November 4 [WeSERV \(West\)](#) Holly Mabery

REBAC: MRP
(GRI Requirements Form - Row 12)

March 2 [WeSERV \(West\)](#) Jimmy Vercellino
September 13 [WeSERV \(Southeast\)](#) Jimmy Vercellino

REBAC: PRICING STRATEGY ADVISOR
(GRI Requirements Form - Row 12)

January 12-13 (AM) [Live Stream Direct to Member](#) Robbie English
March 11 [WeSERV \(Southeast\)](#) Holly Mabery
July 8 [WeSERV \(West\)](#) Mandy Neat

REBAC: CORPORATE RELOCATION: THE NEXT MOVE
(GRI Requirements Form - Row 12)

April 8 [WeSERV \(Southeast\)](#) Laura Kovacs

CRPM: PROPERTY MANAGEMENT BOOTCAMP
(GRI Requirements Form - Row 12)
(CRPM Requirements Form – Bootcamp Courses)

May 13 [WeSERV \(Southeast\)](#)
August 20th [Live Stream Direct to Classroom](#)

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CRPM: ADVANCED PROPERTY MANAGEMENT BOOTCAMP
([GRI Requirements Form - Row 12](#))
([CRPM Requirements Form](#) – Bootcamp Courses)

April 20 [WeSERV \(West\)](#)

CRPM: AGENCY IN PROPERTY MANAGEMENT
([CRPM Requirements Form](#) – Agency Section)

March 19 (PM) [Live Stream Direct to Member](#)

CRPM: PROPERTY MANAGEMENT & THE NAR CODE OF ETHICS
([CRPM Requirements Form](#) – Code of Ethics Section)

January 21 (PM) [NARPM East](#)
September 17 (AM) [Live Stream Direct to Member](#)
November 18 [WeSERV \(West\)](#)

CRPM: INS & OUTS OF THE AAR FORMS & DO I HAVE TO USE THEM?
([CRPM Requirements Form](#) – Contract Section)

February 18 (PM) [NARPM East](#)

CRPM: OVERVIEW OF THE AZR PROPERTY MANAGEMENT FORMS
([CRPM Requirements Form](#) – Contract Section)

June 18 [Live Stream Direct to Classroom](#)

CRPM: PROPERTY MANAGEMENT – THE RISKS
([CRPM Requirements Form](#) – Contract Section)

December 17 (AM) [Live Stream Direct to Member](#)

CRPM: LEASING FOR SINGLE FAMILY HOMES
([CRPM Requirements Form](#) – Contract Section)

February 16 (PM) [NARPM West](#)

CRPM: PROPERTY MANAGEMENT – THE RULES
([CRPM Requirements Form](#) – Disclosure Section)

February 19 (AM) [Live Stream Direct to Member](#)
March 18 (PM) [NARPM East](#)

CRPM: FAIR HOUSING FOR PROPERTY MANAGERS
([CRPM Requirements Form](#) – Fair Housing Section)

May 18 (PM) [NARPM West](#)

CRPM: FAIR HOUSING GET A CLUE
([CRPM Requirements Form](#) – Fair Housing Section)

October 29 (AM) [Live Stream Direct to Classroom](#)

CRPM: ASSISTIVE ANIMALS: HOW TO AVOID BARKING UP THE WRONG TREE
([CRPM Requirements Form](#) – Fair Housing Section)

January 22 (AM) [Live Stream Direct to Member](#) Denise Holliday

CRPM: RISK REDUCTION FOR PROPERTY MANAGERS
([CRPM Requirements Form](#) – Landlord & Tenant & Legal Issues Section)

August 17 (PM) [NARPM West](#)

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CRPM: TOP 10 RISK ISSUES IN PROPERTY MANAGEMENT
([CRPM Requirements Form](#) – Landlord & Tenant & Legal Issues Section)

May 21 [Live Stream Direct to Classroom](#)

CRPM: TRUST ACCOUNTING – SHOW ME THE MONEY
([CRPM Requirements Form](#) – Trust Accounting Section)

March 18 (AM) [Live Stream Direct to Member](#)
June 15 (PM) [NARPM West](#)
June 30 (AM) [WeSERV \(West\)](#)
October 29 (PM) [Live Stream Direct to Classroom](#)

CRPM: DO IT RIGHT OR GET THE HECK OUT OF PROP. MANAGEMENT
([CRPM Requirements Form](#) – Elective Section)

June 18 [Live Stream Direct to Classroom](#)

CRPM: LEGAL HOTLINE ISSUES & TRENDS IN PROPERTY MANAGEMENT
([CRPM Requirements Form](#) – Elective Section)

September 21 (PM) [NARPM West](#)

CRPM: HOW TO EVICT A TENANT LEGALLY & PRACTICAL APPLICATIONS
([CRPM Requirements Form](#) – Elective Section)

May 21 [Live Stream Direct to Classroom](#)

LIVE-STREAM DIRECT TO MEMBER CONTINUING EDUCATION CLASSES
Visit <https://www.aaronline.com/calendar/> for class locations & registration

January 26 (AM): C/E Category TBD

February 23 (AM): C/E Category TBD

February 24 (AM): C/E Category TBD

March 23 (AM): C/E Category TBD

March 24 (AM): C/E Category TBD

April 13 (AM) : C/E Category TBD

June 15 (AM): C/E Category TBD

November 23 (AM) : C/E Category TBD

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LIVE-STREAM DIRECT TO CLASSROOM
CONTINUING EDUCATION CLASSES

Visit <https://www.aaronline.com/calendar/> for class locations & registration

April 27 (AM): C/E Category TBD

April 27 (PM): C/E Category TBD

May 25 (AM): C/E Category TBD

May 25 (PM): C/E Category TBD

June 29 (AM): C/E Category TBD

June 29 (PM): C/E Category TBD

July 27 (AM): C/E Category TBD

July 27 (PM): C/E Category TBD

August 26 (PM): C/E Category TBD

August 26 (PM): C/E Category TBD

September 28 (AM): C/E Category TBD

September 28 (PM): C/E Category TBD

October 26 (AM): C/E Category TBD

October 26 (PM): C/E Category TBD

November 30 (AM): C/E Category TBD

November 30 (PM): C/E Category TBD