

2022 | EDUCATION CALENDAR

GRI: BUSINESS PLANNING ONLINE
(GRI Requirements Form: Row 1)

To access the online course, visit <https://learninglibrary.com/aaor/A/HOME>

Online BP Course must be completed within 14 days from purchase.

REBAC: ABR CORE COURSE
(GRI Requirements Form: Row 2 or Row 12)

January 20-21	WeSERV (Southeast)	Keri Means
February 10-11	WeSERV (West)	Mandy Neat
March 8-9	Live Stream Direct to Classroom	

REBAC: SENIORS REAL ESTATE SPECIALIST (SRES)
(GRI Requirements Form: Row 2 or Row 12)

July 12-13	WeSERV (Southeast) Live Stream	Keri Means
August 18-19	WeSERV (West)	Keri Means
October 6-7	Scottsdale	Laura Kovacs

REBI: SELLER REPRESENTATIVE SPECIALIST (SRS)
(GRI Requirements Form: Row 2 or Row 12)

January 6-7	WeSERV (West) Live Stream	Holly Mabery
August 9-10	Live Stream Direct to Classroom	

GRI: PERFORMANCE STRATEGIES TO BUILD CLIENT RELATIONSHIPS
(Formerly Titled: GRI EFFECTIVE STRATEGIES)
(GRI Requirements Form: Row 3 or Row 12)

February 23	Scottsdale	Laura Kovacs
April 14	WeSERV (West)	Mandy Neat
May 24	WeSERV (Southeast) Live Stream	The Liddicoats
December 2	Live Stream Direct to Classroom	Laura Kovacs

REBAC: MARKETING STRATEGY & LEAD GENERATION
(Formerly Titled: Marketing Reboot)
(GRI Requirements Form: Row 3 or Row 12)

March 18	WeSERV (Southeast)	Mandy Neat
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REBAC: BUYERS BY GENERATION
(Formerly Titled: Generation Buy)
(GRI Requirements Form: Row 3 or Row 12)

February 18	WeSERV (Southeast) Live Stream	Mandy Neat
July 12-13 (AM)	Live Stream Direct to Member	

GRI: FINANCING FROM PREPARATION TO CLOSING
C/E: 6 hours General
(GRI Requirements Form: Row 4 or Row 12)

January 25	Scottsdale	Jimmy Vercellino
March 8	WeSERV (West) Live Stream	Jimmy Vercellino
July 13	Scottsdale	Patrick Ritchie
September 8	Live Stream Direct to Classroom	Jimmy Vercellino
December 2	WeSERV (Southeast)	Patrick Ritchie

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REBAC: e-PRO

[\(GRI Requirements Form - Row 5 or Row 12\)](#)

May 10-11 [Live Stream Direct to Classroom](#)
September 13-14 [WeSERV \(West\)](#) Jeff Raskin

GRI: MARKET ESSENTIALS: PROPERTY CONDITIONS

C/E: 3 hours Agency/3 hours Disclosure

[\(GRI Requirements Form - Row 6\)](#)

February 17-18 (AM) [Live Stream Direct to Member](#) The Liddicoats
April 20 [WeSERV \(Southeast\) Live Stream](#) Keri Means
May 16 [WeSERV \(West\)](#) The Liddicoats
November 3 [Scottsdale](#) Keri Means

GRI: RISK MANAGEMENT

C/E: 3 hours Comm. Stan./5 hours Legal Issues/3 hours Disclosure/3 hours Fair Housing

[\(GRI Requirements Form - Row 7\)](#)

March 23-24 [Scottsdale](#) David Compton
June 16-17 [Live Stream Direct to Classroom](#) Don Martin
July 21-22 [WeSERV \(West\)](#) Don Martin
November 2-3 [WeSERV \(Southeast\) Live Stream](#) David Compton

GRI: THE ANATOMY OF THE CODE OF ETHICS

C/E: 3 hours Comm. Standards/3 hours Legal Issues

[\(GRI Requirements Form - Row 8\)](#)

January 14 [WeSERV \(West\) Live Stream](#) Keri Means
March 23 [WeSERV \(Southeast\) Live Stream](#) Keri Means
May 19-20 [Live Stream Direct to Member](#) Jon Kichen
September 14 [Scottsdale](#) Mike Mulvena

rCRMS: FEDERAL LEGAL ISSUES

C/E: 3 hours Legal Issues/3 hours Fair Housing

[\(GRI Requirements Form - Row 9\)](#)

[\(rCRMS Requirements Form - Elective Course\)](#)

January 27 [WeSERV West](#)
April 6 [Live Stream Direct to Classroom](#)
May 11 [Scottsdale](#)
October 19 [Live Stream Direct to Classroom](#)

GRI: THE CONTRACT CLASS

C/E: 8 hours Contract Law / 3 hours Legal Issues / 3 hours Disclosure

[\(GRI Requirements Form - Row 10 or Row 12\)](#)

February 24-25 [WeSERV \(West\)](#) Don Martin
March 17-18 [Live Stream Direct to Classroom](#) Kelly Soriano
May 9-10 [WeSERV \(Southeast\) Live Stream](#) Kelly Soriano
August 10-11 [Scottsdale](#) Andy Israel

rCRMS: MASTERING THE RESIDENTIAL RESALE TRANSACTION

Live Class C/E: 9 hours Contract Law/3 hours Disclosure

Live Stream Class C/E: 6 hours Contract Law/6 hours Disclosure

[\(GRI Requirements Form - Row 10 or Row 12\)](#)

[\(rCRMS Requirements Form - Contract Course\)](#)

January 18-21 (AM) [Live Stream Direct to Member](#)
July 20-21 [Live Stream Direct to Classroom](#)
December 8-9 [WeSERV West](#)

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GRI: AGENCY

C/E: 6 hours Agency

[\(GRI Requirements Form - Row 11 or Row 12\)](#)

February 3	WeSERV (Southeast) Live Stream	Mandy Neat
April 13	Scottsdale	Mandy Neat
August 18-19	Live Stream Direct to Member	Mandy Neat
November 3	WeSERV (West)	

CRPM: PROPERTY MANAGEMENT BOOTCAMP

[\(GRI Requirements Form - Row 12\)](#)

[\(CRPM Requirements Form – Bootcamp Courses\)](#)

March 25	Live Stream Direct to Classroom	
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CRPM: ADVANCED PROPERTY MANAGEMENT BOOTCAMP

[\(GRI Requirements Form - Row 12\)](#)

[\(CRPM Requirements Form – Bootcamp Courses\)](#)

October 14	Live Stream Direct to Classroom	
November 15	WeSERV West	

rCRMS: EMPLOYMENT, AGENCY & THE STANDARD OF CARE

[\(GRI Requirements Form - Row 11 or Row 12\)](#)

[\(rCRMS Requirements Form – Core Course\)](#)

May 18	Live Stream Direct to Classroom	
October 14	WeSERV West	

REBAC: PRICING STRATEGY ADVISOR

[\(GRI Requirements Form - Row 12\)](#)

January 11-12 (AM)	Live Stream Direct to Member	
April 6	WeSERV (Southeast)	Kelly Soriano
October 4-5	Live Stream Direct to Member	

rCRMS: ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING

[\(GRI Requirements Form - Row 12\)](#)

[\(rCRMS Requirements Form – Core Course\)](#)

June 8-9 (AM)	Live Stream Direct to Classroom	
September 9	WeSERV West	

REBAC: SHORT SALES & FORECLOSURE RESOURCE (SFR)

[\(GRI Requirements Form - Row 12\)](#)

June 8	WeSERV (Southeast) Live Stream	Jan Ellingson
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rCRMS: CLAIMS & REMEDIES

[\(GRI Requirements Form - Row 12\)](#)

[\(rCRMS Requirements Form – Elective Course\)](#)

December 14	Live Stream Direct to Classroom	
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REBAC: MILITARY RELOCATION PROFESSIONAL (MRP)

[\(GRI Requirements Form - Row 12\)](#)

September 13	WeSERV (Southeast)	Jimmy Vercellino
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REBAC: RESORT & SECOND-HOME PROPERTY SPECIALIST (RSPS)
([GRI Requirements Form - Row 12](#))

October 12 [WeSERV \(Southeast\)](#) Keri Means

REBAC: CORPORATE RELOCATION: THE NEXT MOVE
([GRI Requirements Form - Row 12](#))

November 8 [Live Stream Direct to Classroom](#)

CRS: CYBER SECURITY: PROTECTING YOUR BUSINESS & YOUR CLIENTS
([GRI Requirements Form - Row 12](#))

April 12-13 [Live Stream Direct to Member](#)

CRPM: AGENCY IN PROPERTY MANAGEMENT
([CRPM Requirements Form - Agency Section](#))

April 14 [Live Stream Direct to Classroom](#)

CRPM: PROPERTY MANAGEMENT & THE NAR CODE OF ETHICS
([CRPM Requirements Form - Code of Ethics Section](#))

January 20 [NARPM East Valley](#)
September 16 [Live Stream Direct to Member](#)

CRPM: INS & OUTS OF THE AAR FORMS & DO I HAVE TO USE THEM?
([CRPM Requirements Form - Contract Section](#))

August 12 [Live Stream Direct to Member](#)

CRPM: THE ANATOMY OF THE PROPERTY MANAGEMENT AGREEMENT
([CRPM Requirements Form - Contract Section](#))

February 17 [NARPM East Valley](#)

CRPM: THE ANATOMY OF THE AAR P.M. AGREEMENT
([CRPM Requirements Form - Contract Section](#))

March 17 [NARPM East Valley](#)

CRPM: PROPERTY MANAGEMENT - THE RISKS
([CRPM Requirements Form - Contract Section](#))

January 14 [Live Stream Direct to Classroom](#)

CRPM: LEASING FOR SINGLE FAMILY HOMES
([CRPM Requirements Form - Contract Section](#))

April 21 [NARPM East Valley](#)

CRPM: NAME THAT FORM
([CRPM Requirements Form - Contract Section](#))

January 14 [Live Stream Direct to Classroom](#)

CRPM: PROPERTY MANAGEMENT - THE RULES
([CRPM Requirements Form - Disclosure Section](#))

June 15 [Live Stream Direct to Member](#)

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CRPM: PROPERTY MANAGERS DUTY TO DISCLOSE
([CRPM Requirements Form](#) – Disclosure Section)

May 19 [NARPM East Valley](#)

CRPM: RESIDENTIAL LEASE OWNER'S PROPERTY DISCLOSURE STATEMENT
([CRPM Requirements Form](#) – Disclosure Section)

June 16 [NARPM East Valley](#)

CRPM: ACCIDENTAL FAIR HOUSING
([CRPM Requirements Form](#) – Fair Housing Section)

April 14 [Live Stream Direct to Classroom](#)

CRPM: FAIR HOUSING FOR PROPERTY MANAGERS
([CRPM Requirements Form](#) – Fair Housing Section)

July 21 [NARPM East Valley](#)

CRPM: FAIR HOUSING GET A CLUE
([CRPM Requirements Form](#) – Fair Housing Section)

April 28 [WeSERV West](#)

CRPM: UNLOCKING THE MYSTERIES OF ARLTA
([CRPM Requirements Form](#) – Landlord & Tenant & Legal Issues Section)

August 18 [NARPM East Valley](#)

CRPM: LANDLORDS & TENANTS PLAYING FAIR
([CRPM Requirements Form](#) – Landlord & Tenant & Legal Issues Section)

September 23 [Live Stream Direct to Member](#)

CRPM: RISK REDUCTION FOR PROPERTY MANAGERS
([CRPM Requirements Form](#) – Landlord & Tenant & Legal Issues Section)

September 15 [NARPM East Valley](#)

CRPM: TOP 10 RISK ISSUES IN PROPERTY MANAGEMENT
([CRPM Requirements Form](#) – Landlord & Tenant & Legal Issues Section)

July 15 [Live Stream Direct to Classroom](#)

CRPM: TRUST ACCOUNTING – SHOW ME THE MONEY
([CRPM Requirements Form](#) – Trust Accounting Section)

June 16 [WeSERV West](#)
July 15 [Live Stream Direct to Classroom](#)
October 20 [NARPM East Valley](#)

CRPM: HOW TO EVICT A TENANT LEGALLY & PRACTICAL APPLICATIONS
([CRPM Requirements Form](#) – Elective Section)

February 11 [Live Stream Direct to Member](#)

CRPM: LEGAL TRENDS & ISSUES IN PROPERTY MANAGEMENT
([CRPM Requirements Form](#) – Elective Section)

November 17 [NARPM East Valley](#)

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CRPM: LANDLORD TENANT RELATIONS: MAINTENANCE REPAIRS ([CRPM Requirements Form](#) – Elective Section)

March 11 [Live Stream Direct to Member](#)

LIVE STREAM AAR's ADVANCED BROKER MANAGEMENT CLINIC

February 1 (BMC 1)	Live Stream Direct to Member	Laura Kovacs
February 2 (BMC 2)	Live Stream Direct to Member	Laura Kovacs
February 3 (BMC 3)	Live Stream Direct to Member	Laura Kovacs
Sept 13 (BMC 1)	Live Stream Direct to Member	Laura Kovacs
Sept 14 (BMC 2)	Live Stream Direct to Member	Laura Kovacs
Sept 15 (BMC 3)	Live Stream Direct to Member	Laura Kovacs

LIVE-STREAM CONTINUING EDUCATION CLASSES

Visit <https://www.aaronline.com/calendar/> for class locations & registration

January 25 (AM): [Contract Law Live Stream Direct to Member](#)
January 27 (AM): [Agency Law Live Stream Direct to Member](#)

February 23 (AM): [Fair Housing Live Stream Direct to Member](#)
February 24 (AM): [Legal Issues Live Stream Direct to Member](#)

March 22 (AM): [Disclosure Live Stream Direct to Member](#)
March 24 (AM): [General Live Stream Direct to Member](#)

April 19 (AM): [Contract Law Live Stream Direct to Member](#)
April 21 (AM): [Disclosure Live Stream Direct to Member](#)

May 24 (AM): [Agency Law Live Stream Direct to Member](#)
May 26 (AM): [Legal Issues Live Stream Direct to Member](#)

June 21 (AM): [Disclosure Live Stream Direct to Member](#)
June 23 (PM): [Commissioner's Stan. Live Stream Direct to Member](#)

July 26 (AM): [Contract Law Live Stream Direct to Member](#)
July 28 (AM): [Agency Law Live Stream Direct to Member](#)

August 23 (AM): [Fair Housing Live Stream Direct to Member](#)
August 25 (AM): [Legal Issues Live Stream Direct to Member](#)

September 27 (AM): [Disclosure Live Stream Direct to Member](#)
September 29 (AM): [Commissioner's Stan. Live Stream Direct to Member](#)

October 25 (AM): [Contract Law Live Stream Direct to Member](#)
October 27 (AM): [Agency Law Live Stream Direct to Member](#)

November 29 (AM): [Fair Housing Live Stream Direct to Member](#)
November 30 (AM): [Legal Issues Live Stream Direct to Member](#)