

# 2023 EDUCATION CALENDAR

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## GRI: BUSINESS PLANNING ONLINE

(GRI Requirements Form: Row 1)

To access the online course, visit <https://learninglibrary.com/aaor/A/HOME>

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## REBAC: ABR CORE COURSE

(GRI Requirements Form: Row 2 or Row 12)

April 11-12	<a href="#">WeSERV Live Stream</a>	Susan Nicolson
August 8-9	<a href="#">Scottsdale</a>	Keri Means
August 24-25	<a href="#">WeSERV (West)</a>	Susan Nicolson
Nov 28 – Dec 1 (AM)	<a href="#">Live Stream Direct to Member</a>	Robbie English

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## REBAC: SENIORS REAL ESTATE SPECIALIST (SRES)

(GRI Requirements Form: Row 2 or Row 12)

July 6-7	<a href="#">WeSERV (West)</a>	
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## REBI: SELLER REPRESENTATIVE SPECIALIST (SRS)

(GRI Requirements Form: Row 2 or Row 12)

January 11-12	<a href="#">WeSERV Live Stream</a>	
June 20-23 (AM)	<a href="#">Live Stream Direct to Member</a>	Robbie English
November 2-3	<a href="#">WeSERV (West)</a>	

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## GRI: PERFORMANCE STRATEGIES TO BUILD CLIENT RELATIONSHIPS

(Formerly Titled: GRI EFFECTIVE STRATEGIES)

(GRI Requirements Form: Row 3 or Row 12)

January 31	<a href="#">Scottsdale</a>	Laura Kovacs
March 23	<a href="#">WeSERV (Southeast)</a>	
May 16	<a href="#">Prescott</a>	Laura Kovacs
July 27-28 (AM)	<a href="#">Live Stream Direct to Member</a>	The Liddicoats
October 23	<a href="#">WeSERV Live Stream</a>	The Liddicoats

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## REBAC: MARKETING STRATEGY & LEAD GENERATION

(Formerly Titled: Marketing Reboot)

(GRI Requirements Form: Row 3 or Row 12)

March 22	<a href="#">Prescott</a>	Mandy Neat
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## GRI: FINANCING FROM PREPARATION TO CLOSING

C/E: 6 hours General

(GRI Requirements Form: Row 4 or Row 12)

January 19-20	<a href="#">Live Stream Direct to Member</a>	Patrick Ritchie
February 22	<a href="#">Scottsdale</a>	Patrick Ritchie
April 26	<a href="#">WeSERV (Southeast)</a>	Patrick Ritchie
September 21-22	<a href="#">Live Stream Direct to Member</a>	Patrick Ritchie

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## rCRMS: ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING

C/E: 6 hours Legal Issues

(GRI Requirements Form: Row 4 or Row 12)

(rCRMS Requirements Form: Core Course)

April 18-19 (AM)	<a href="#">Live Stream Direct to Member</a>	Dockery/Mack
September 8	<a href="#">WeSERV Southeast</a>	Sexton/Mack

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## REBAC: e-PRO

(GRI Requirements Form - Row 5 or Row 12)

April 4-7 (AM)	<a href="#">Live Stream Direct to Member</a>	Robbie English
June 7-8	<a href="#">WeSERV Live Stream</a>	Jeff Raskin
Aug 1-4 (AM)	<a href="#">Live Stream Direct to Member</a>	Robbie English

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## GRI: MARKET ESSENTIALS: PROPERTY CONDITIONS

C/E: 3 hours Agency/3 hours Disclosure  
([GRI Requirements Form - Row 6](#))

April 20-21 (AM)	<a href="#">Live Stream Direct to Member</a>	The Liddicoats
June 7	<a href="#">Scottsdale</a>	Keri Means
July 11	<a href="#">Prescott</a>	The Liddicoats
July 18	<a href="#">WeSERV Live Stream</a>	The Liddicoats
October 13	<a href="#">WeSERV (West)</a>	
December 13-14 (AM)	<a href="#">Live Stream Direct to Member</a>	Keri Means

## rCRMS: FEDERAL LEGAL ISSUES

C/E: 3 hours Legal Issues/3 hours Fair Housing  
([GRI Requirements Form - Row 9](#))

([rCRMS Requirements Form - Elective Course](#))

January 31	<a href="#">WeSERV West</a>	Mack/Sexton
March 16-17 (AM)	<a href="#">Live Stream Direct to Member</a>	Lindsay/Wolnik
May 16	<a href="#">WeSERV West</a>	Mack/Sexton
Sept 5-6 (AM)	<a href="#">Live Stream Direct to Member</a>	Lindsay/Wolnik
November 14	<a href="#">Scottsdale</a>	

## GRI: RISK MANAGEMENT

C/E: 3 hours Comm. Stan./5 hours Legal Issues/3 hours Disclosure/3 hours Fair Housing  
([GRI Requirements Form - Row 7](#))

February 21-24	<a href="#">Live Stream Direct to Member</a>	Don Martin
May 18-19	<a href="#">WeSERV (West)</a>	
July 26-27	<a href="#">Scottsdale</a>	Marge Lindsay
September 26-27	<a href="#">WeSERV Live Stream</a>	

## GRI: THE CONTRACT CLASS

C/E: 8 hours Contract Law / 3 hours Legal Issues / 3 hours Disclosure  
([GRI Requirements Form - Row 10 or Row 12](#))

February 14-15	<a href="#">WeSERV (West)</a>	Don Martin
March 13-14	<a href="#">Scottsdale</a>	Kelly Soriano
September 12-13	<a href="#">WeSERV Live Stream</a>	Kelly Soriano
December 12-13	<a href="#">Scottsdale</a>	Andy Israel

## GRI: THE ANATOMY OF THE CODE OF ETHICS

C/E: 3 hours Comm. Standards/3 hours Legal Issues  
([GRI Requirements Form - Row 8](#))

January 26	<a href="#">WeSERV Live Stream</a>	
March 14	<a href="#">Prescott</a>	Keri Means
May 25-26 (AM)	<a href="#">Live Stream Direct to Member</a>	Liz Hill
August 11	<a href="#">WeSERV (West)</a>	Keri Means
September 20	<a href="#">Scottsdale</a>	Mike Mulvena
November 9-10 (AM)	<a href="#">Live Stream Direct to Member</a>	Mike Mulvena

## rCRMS: MASTERING THE RESIDENTIAL RESALE TRANSACTION

Live Class C/E: 9 hours Contract Law/3 hours Disclosure

Live Stream Class C/E: 6 hours Contract Law/6 hours Disclosure

([GRI Requirements Form - Row 10 or Row 12](#))

([rCRMS Requirements Form - Contract Course](#))

March 7-8	<a href="#">WeSERV Southeast</a>	Lindsay/Wolnik
Aug 8-11 (AM)	<a href="#">Live Stream Direct to Member</a>	Lindsay/Wolnik

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## GRI: AGENCY

C/E: 6 hours Agency

[\(GRI Requirements Form - Row 11 or Row 12\)](#)

February 9-10	<a href="#">Live Stream Direct to Member</a>	Don Martin
April 18	<a href="#">Scottsdale</a>	Keri Means
June 15	<a href="#">WeSERV Live Stream</a>	Don Martin
June 20	<a href="#">Prescott</a>	Mandy Neat
October 19-20 (AM)	<a href="#">Live Stream Direct to Member</a>	Don Martin

## rCRMS: EMPLOYEMENT, AGENCY & THE STANDARD OF CARE

[\(GRI Requirements Form - Row 11 or Row 12\)](#)

[\(rCRMS Requirements Form - Core Course\)](#)

May 3-4 (AM)	<a href="#">Live Stream Direct to Member</a>	Lindsay/Wolnik
December 5-6 (AM)	<a href="#">Live Stream Direct to Member</a>	Nicolson/Mack

## rCRMS: DISCLOSURE & DUE DILIGENCE

[\(GRI Requirements Form - Row 12\)](#)

[\(rCRMS Requirements Form - Elective Course\)](#)

January 24-25 (AM)	<a href="#">Live Stream Direct to Member</a>	Lindsay/Wolnik
July 13-14 (AM)	<a href="#">Live Stream Direct to Member</a>	Lindsay/Wolnik

## CRPM: ADVANCED PROPERTY MANAGEMENT BOOTCAMP

[\(GRI Requirements Form - Row 12\)](#)

[\(CRPM Requirements Form - Bootcamp Courses\)](#)

Nov 16-17 (AM)	<a href="#">Live Stream Direct to Member</a>	Flucke/Holliday
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## REBAC: AT HOME WITH DIVERSITY (AHWD)

[\(GRI Requirements Form: Row 2 or Row 12\)](#)

March 28	<a href="#">Prescott</a>	Laura Kovacs
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## REBAC: PRICING STRATEGY ADVISOR

[\(GRI Requirements Form - Row 12\)](#)

May 9-10 (AM)	<a href="#">Live Stream Direct to Member</a>	Robbie English
August 29	<a href="#">WeSERV (Live Stream)</a>	

## REBAC: MILITARY RELOCATION PROFESSIONAL (MRP)

[\(GRI Requirements Form - Row 12\)](#)

March 3	<a href="#">WeSERV Live Stream</a>	
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## REBAC: RESORT & SECOND-HOME PROPERTY SPECIALIST (RSPS)

[\(GRI Requirements Form - Row 12\)](#)

February 9	<a href="#">WeSERV Live Stream</a>	
May 17	<a href="#">Scottsdale</a>	

## REBAC: NEW HOME CONSTRUCTION

[\(GRI Requirements Form - Row 12\)](#)

July 25	<a href="#">WeSERV Southeast</a>	
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## REBAC: SHORT SALES & FORECLOSURE RESOURCE (SFR)

[\(GRI Requirements Form - Row 12\)](#)

June 21	<a href="#">WeSERV Live Stream</a>	
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**CRPM: WHAT DO YOU MEAN THE AGENT'S NOT MY CLIENT**  
([CRPM Requirements Form](#) – Agency Section)

February 16 (AM)      [Live Stream Direct to Member](#)      Sue Flucke

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**CRPM: PROPERTY MANAGEMENT & THE NAR CODE OF ETHICS**  
([CRPM Requirements Form](#) – Code of Ethics Section)

February 16 (PM)      [NARPM East Valley](#)      Steve Urie  
March 10 (AM)      [Live Stream Direct to Member](#)      Mike Mulvena

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**CRPM: THE ANATOMY OF THE PROPERTY MANAGEMENT AGREEMENT**  
([CRPM Requirements Form](#) – Contract Section)

January 13 (AM)      [Live Stream Direct to Member](#)      Steve Urie

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**CRPM: PROPERTY MANAGEMENT – THE RULES**  
([CRPM Requirements Form](#) – Disclosure Section)

October 19 (PM)      [NARPM East Valley](#)      Steve Urie

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**CRPM: DISCLOSURE CLASS TBD**  
([CRPM Requirements Form](#) – Disclosure Section)

June 16 (AM)      [Live Stream Direct to Member](#)      Steve Urie

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**CRPM: FAIR HOUSING CLASS TBD**  
([CRPM Requirements Form](#) – Disclosure Section)

Sept 15 (AM)      [Live Stream Direct to Member](#)      Mike Mulvena

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**CRPM: FAIR HOUSING FOR PROPERTY MANAGERS**  
([CRPM Requirements Form](#) – Fair Housing Section)

January 19 (PM)      [NARPM East Valley](#)      Steve Urie

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**CRPM: ASSISTIVE ANIMALS: HOW TO AVOID BARKING UP THE WRONG TREE**  
([CRPM Requirements Form](#) – Fair Housing Section)

April 25      [WeSERV West](#)      Denise Holliday

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**CRPM: CASE STUDENTS IN ARLTA**  
([CRPM Requirements Form](#) – Landlord & Tenant & Legal Issues Section)

April 20 (PM)      [NARPM East Valley](#)      Denise Holliday

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**CRPM: RISK REDUCTION FOR PROPERTY MANAGERS**  
([CRPM Requirements Form](#) – Landlord & Tenant & Legal Issues Section)

May 31 (AM)      [WeSERV Southeast](#)      Denise Holliday

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**CRPM: TOP 10 RISK ISSUES IN PROPERTY MANAGEMENT**  
([CRPM Requirements Form](#) – Landlord & Tenant & Legal Issues Section)

September 21 (PM)      [NARPM East Valley](#)      Denise Holliday

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**CRPM: TRUST ACCOUNTING – SHOW ME THE MONEY**  
([CRPM Requirements Form](#) – Trust Accounting Section)

April 14 (AM)      [Live Stream Direct to Member](#)      Steve Urie

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**CRPM: DO IT RIGHT OR GET THE HECK OUT OF PROP. MANAGEMENT**  
([CRPM Requirements Form](#) – Elective Section)

May 18 (PM)                      [NARPM East Valley](#)                      Sue Flucke

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**CRPM: LEGAL TRENDS & ISSUES IN PROPERTY MANAGEMENT**  
([CRPM Requirements Form](#) – Elective Section)

March 16 (PM)                      [NARPM East Valley](#)                      Denise Holliday

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**LIVE-STREAM CONTINUING EDUCATION CLASSES**

Visit <https://www.aaronline.com/calendar/> for class locations & registration

January 26 (AM): [Legal Issues Live Stream Direct to Member](#)

January 31 (AM): [Agency Law Live Stream Direct to Member](#)

February 14 (AM): [Contract Law Live Stream Direct to Member](#)

February 28 (AM): [Disclosure Live Stream Direct to Member](#)

March 23 (AM): [Legal Issues Live Stream Direct to Member](#)

March 24 (AM): [Fair Housing Live Stream Direct to Member](#)

April 25 (AM): [Contract Law Live Stream Direct to Member](#)

April 27 (AM): [Legal Issues Live Stream Direct to Member](#)

May 23 (AM): [Agency Law Live Stream Direct to Member](#)

May 30 (AM): [Commissioner's Stan. Live Stream Direct to Member](#)

June 27 (AM): [Legal Issues Live Stream Direct to Member](#)

June 29 (AM): [Disclosure Live Stream Direct to Member](#)

July 18 (AM): [Fair Housing Live Stream Direct to Member](#)

July 25 (AM): [Contract Law Live Stream Direct to Member](#)

August 24 (AM): [Disclosure Live Stream Direct to Member](#)

August 29 (AM): [Commissioner's Stan. Live Stream Direct to Member](#)

September 26 (AM): [Contract Law Live Stream Direct to Member](#)

September 28 (AM): [Agency Live Stream Direct to Member](#)

October 24 (AM): [Commissioner's Stan. Live Stream Direct to Member](#)

October 26 (AM): [Agency Law Live Stream Direct to Member](#)

November 14 (AM): [Contract Law Live Stream Direct to Member](#)

November 21 (AM):