

2024

GRI: BUSINESS PLANNING ONLINE (GRI Credit: Row 1)

To access the online course, visit <https://learninglibrary.com/aaor/A/HOME>

The online course will not be available after 5/31/2024.
A live class will be offered starting summer of 2024.

THE ABR DESIGNATION COURSE (ABR) (GRI Credit: Row 2 or 12)

March 11-12	Prescott	Kelly Soriano
April 8-9	WeSERV SouthEast	Kelly Soriano
May 9-10	Prescott	Keri Means
May 14-15	Scottsdale	Kelly Soriano
June 17-18	WeSERV Live Streaming	Keri Means
July 9-12 (AM)	Live Stream Direct to Member	Robbie English
August 1-2	Prescott	The Liddicoats
October 15-16	WeSERV West	The Liddicoats

SENIORS REAL ESTATE SPECIALIST (SRES) (GRI Credit: Row 2 or 12)

April 24-25	Scottsdale	Laura Kovacs
June 3-4	WeSERV West	Keri Means

SELLER REPRESENTATIVE SPECIALIST (SRS) (GRI Credit: Row 2 or 12)

May 28-29	WeSERV SouthEast	Keri Means
June 10-11	Prescott	Keri Means
June 25-28 (AM)	Live Stream Direct to Member	Robbie English
September 19-20	WeSERV Live Stream	Keri Means

DESIGNATION & CERTIFICATION COURSE CALENDAR

GRI: PERFORMANCE STRATEGIES TO BUILD CLIENT RELATIONSHIPS (Formerly Titled: GRI EFFECTIVE STRATEGIES) (GRI Credit: Row 3 or 12)

January 25-26 (AM)	Live Stream Direct to Member	Laura Kovacs
March 19	Prescott	Laura Kovacs
April 24	WeSERV Live Streaming	The Liddicoats
September 18	Scottsdale	Laura Kovacs

GRI: FINANCING FROM PREPARATION TO CLOSING

CE: 6 hours General

(GRI Credit: Row 4 or 12)

January 23	Prescott	Keri Means
March 7-8 (AM)	Live Stream Direct to Member	Jimmy Vercellino
May 2	WeSERV Live Streaming	Patrick Ritchie
July 17	Scottsdale	Patrick Ritchie
November 14-15 (AM)	Live Stream Direct to Member	Patrick Ritchie

rCRMS: ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING

CE: 6 hours Legal Issues

(GRI Credit: Row 4 or 12) & (rCRMS Credit: Core Course Category)

April 25-26 (AM)	Live Stream Direct to Member	Mack/Mack
August 8	WeSERV Southeast	Mack/Mack
Sept. 26-27 (AM)	Live Stream Direct to Member	

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(GRI Credit: Row 5)

July 30-Aug 2	Live Stream Direct to Member	Robbie English
August 13-14	WeSERV Live Stream	Jeff Raskin

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DESIGNATION & CERTIFICATION COURSE CALENDAR

GRI: MARKET ESSENTIALS: PROPERTY CONDITIONS

CE: 3 hours Agency/3 hours Disclosure

(GRI Credit: Row 6)

January 31	Scottsdale	Keri Means
April 2	WeSERV West	The Liddicoats
May 21	Prescott	The Liddicoats
May 30-31 (AM)	Live Stream Direct to Member	Keri Means
December 5-6 (AM)	Live Stream Direct to Member	The Liddicoats

rCRMS: FEDERAL LEGAL ISSUES

CE: 3 hours Legal Issues/3 hours Fair Housing

(GRI Credit: Row 9) & (rCRMS Credit: Elective Course Category)

January 30	WeSERV West	Mack/Sexton
May 2-3 (AM)	Live Stream Direct to Member	Lindsay/Wolnik
November 21-22 (AM)	Live Stream Direct to Member	Lindsay/Wolnik

GRI: RISK MANAGEMENT

CE: 3 hours Comm. Stan./5 hours Legal Issues/3 hours Disclosure/3 hours Fair Housing

(GRI Credit: Row 7)

April 30 – May 1	Tucson	Liz Hill
June 27-28	WeSERV Live Stream	Liz Hill
August 21-22	Scottsdale	Marge Lindsay

GRI: THE CONTRACT CLASS

CE: 8 hours Contract Law / 3 hours Legal Issues / 3 hours Disclosure

(GRI Credit: Row 10 or 12)

Jan 31 – Feb 1	Tucson	Kelly Soriano
February 20-21	WeSERV West	Don Martin
June 11-14 (AM)	Live Stream Direct to Member	Don Martin
July 29-30	WeSERV SouthEast	Kelly Soriano
October 23-24	Scottsdale	Kelly Soriano

GRI: THE ANATOMY OF THE CODE OF ETHICS

CE: 3 hours Comm. Standards/3 hours Legal Issues

(GRI Credit: Row 8)

January 10	WeSERV SouthEast	Liz Hill
March 27	Scottsdale	Mike Mulvena
July 23	Prescott	Keri Means
August 29-30 (AM)	Live Stream Direct to Member	Liz Hill
October 22	WeSERV Live Stream	Don Martin

rCRMS: MASTERING THE RESIDENTIAL RESALE TRANSACTION

Live Class CE: 9 hours Contract Law/3 hours Disclosure

Live Stream Class CE: 6 hours Contract Law/6 hours Disclosure

(GRI Credit: Row 10 or 12) & (rCRMS Credit: Contract Course Category)

May 16-17	WeSERV West	Sexton/Mack
Aug 13-16 (AM)	Live Stream Direct to Member	Lindsay/Wolnik

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GRI: AGENCY

CE: 6 hours Agency

(GRI Credit: Row 11 or 12)

January 17	WeSERV SouthEast	Liz Hill
February 6-7 (AM)	Live Stream Direct to Member	Don Martin
June 18	Scottsdale	Liz Hill
September 17	WeSERV Live Stream	Don Martin
September 24	Prescott	Keri Means

rCRMS: EMPLOYMENT, AGENCY & THE STANDARD OF CARE

CE: 3 hours Agency/3 hours Commissioner's Standards

(GRI Credit: Row 11 or 12) & (rCRMS Credit: Core Course Category)

February 15-16 (AM)	Live Stream Direct to Member	Lindsay/Wolnik
October 10	WeSERV West	Sexton/Mack
December 19-20 (AM)	Live Stream Direct to Member	Laswick/Lind

rCRMS: DISCLOSURE & DUE DILIGENCE

CE: 6 hours Disclosure

(GRI Credit: Row 12) & (rCRMS Credit: Core Course Category)

January 11-12 (AM)	Live Stream Direct to Member	Laswick/Lind
March 5	WeSERV SouthEast	Sexton/Mack
October 3-4 (AM)	Live Stream Direct to Member	Laswick/Lind

rCRMS: LEASING ESSENTIALS

CE: 3 hours Contract/3 hours Legal Issues

(GRI Credit: Row 12) & (rCRMS Credit: Elective Course Category)

August 15	NARPM East Valley	Flucke/Holliday
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DESIGNATION & CERTIFICATION COURSE CALENDAR

AT HOME WITH DIVERSITY (AHWD)

(GRI Credit: Row 12)

February 13	Prescott	Laura Kovacs
April 23	WeSERV Live Streaming	Kelly Soriano
October 15	Prescott	Laura Kovacs

PRICING STRATEGY ADVISOR (PSA)

(GRI Credit: Row 12)

April 2-3 (AM)	Live Stream Direct to Member	Robbie English
November 1	WeSERV Live Stream	Kelly Soriano

MILITARY RELOCATION PROFESSIONAL (MRP)

(GRI Credit: Row 12)

March 1	WeSERV West	Jimmy Vercellino
November 7	WeSERV Live Stream	Jimmy Vercellino

RESORT & SECOND-HOME PROPERTY SPECIALIST (RSPS)

(GRI Credit: Row 12)

November 15	WeSERV Live Stream	Keri Means
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NEW HOME CONSTRUCTION

(GRI Credit: Row 12)

January 22	WeSERV West	Keri Means
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DESIGNATION & CERTIFICATION COURSE CALENDAR

SHORT SALES & FORECLOSURE RESOURCE (SFR) (GRI Credit: Row 12)

June 13 [WeSERV Live Stream](#) Keri Means

HOME FINANCE RESOURCE (HFR) (GRI Credit: Row 12)

February 14 [WeSERV SouthEast](#) **CANCELLED**
November 5 [WeSERV Live Stream](#) Kelly Soriano

CRPM: AGENCY IN PROPERTY MANAGEMENT (CRPM Credit: Agency Section)

March 21 (PM) [NARPM East Valley](#) Mike Tiers
July 23 (PM) [Live Stream Direct to Member](#) Sue Flucke

CRPM: WHAT DO YOU MEAN THE AGENT'S NOT MY CLIENT (CRPM Credit: Agency Section)

January 19 (AM) [Live Stream Direct to Member](#) Steve Urie

CRPM: PROPERTY MANAGEMENT & THE NAR CODE OF ETHICS (CRPM Credit: Code of Ethics Section)

January 23 (PM) [Live Stream Direct to Member](#) Mike Tiers
April 18 (PM) [NARPM East Valley](#)
November 7 (AM) [Live Stream Direct to Member](#) Mike Tiers

CRPM: LEASING FOR SINGLE FAMILY HOMES (CRPM Credit: Contract Section)

June 20 (PM) [NARPM East Valley](#) Steve Schultz

CRPM: NAME THAT FORM (CRPM Credit: Contract Section)

February 9 (AM) [Live Stream Direct to Member](#) Denise Holliday
February 20 (PM) [NARPM West Valley](#) Denise Holliday

CRPM: PROPERTY MANAGERS DUTY TO DISCLOSE (CRPM Credit: Disclosure Section)

February 22 (AM) [NARPM East Valley](#) Steve Urie

CRPM: DISCLOSURE: FACT OR FICTION (CRPM Credit: Disclosure Section)

February 22 (AM) [Live Stream Direct to Member](#) Sue Flucke

CRPM: DISCLOSURE CLASS TBD (CRPM Credit: Disclosure Section)

September 12 (AM) [Live Stream Direct to Member](#) Steve Urie

CRPM: FAIR HOUSING FOR PROPERTY MANAGERS (CRPM Credit: Fair Housing Section)

Sept 24 (PM) [Live Stream Direct to Member](#) Mike Tiers

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CRPM: ACCIDENTAL FAIR HOUSING VIOLATIONS
(CRPM Credit: Fair Housing Section)

January 18 (PM)	NARPM East Valley	Denise Holliday
April 11 (AM)	Live Stream Direct to Member	Denise Holliday
May 21 (PM)	NARPM West Valley	Denise Holliday

CRPM: PROPERTY MANAGEMENT BOOTCAMP
(CRPM Credit: Bootcamp Section)

March 14-15 (AM)	Live Stream Direct to Member	Flucke/Holliday
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CRPM: ADVANCED PROPERTY MANAGEMENT BOOTCAMP
(GRI Credit: Row 12) & (CRPM Credit: Bootcamp Section)

March 19	NARPM West Valley	Flucke/Holliday
October 3	WeSERV SouthEast	Flucke/Holliday

CRPM: CASE STUDENTS IN ARLTA
(CRPM Credit: Landlord & Tenant & Legal Issues Section)

February 15 (PM)	NARPM East Valley	Steve Urie
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DESIGNATION & CERTIFICATION
COURSE CALENDAR

CRPM: LANDLORDS & TENANTS PLAYING FAIR
(CRPM Credit: Landlord & Tenant & Legal Issues Section)

April 19 (AM)	Live Stream Direct to Member	Mike Tiers
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CRPM: RISK REDUCTION FOR PROPERTY MANAGERS
(CRPM Credit: Landlord & Tenant & Legal Issues Section)

August 27 (PM)	Live Stream Direct to Member	Steve Urie
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CRPM: TRUST ACCOUNTING – SHOW ME THE MONEY
(CRPM Credit: Trust Accounting Section)

January 16 (AM)	NARPM West Valley	Mike Mulvena
May 23 (PM)	Live Stream Direct to Member	Mike Mulvena

CRPM: HOW TO EVICT A TENANT LEGALLY
(CRPM Credit: Elective Section)

July 18 (PM)	NARPM East Valley	Denise Holliday
August 9 (AM)	Live Stream Direct to Member	Denise Holliday

CRPM: LANDLORD TENANT RELATIONS: MAINTENANCE & REPAIRS
(CRPM Credit: Elective Section)

June 18 (PM)	Live Stream Direct to Member	Denise Holliday
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