

2025 GRI Calendar for Exam Portal

Updated 2/24/2025

Calendar dates/classes subject to change

3. GRI: PERFORMANCE STRATEGIES TO BUILD CLIENT RELATIONSHIPS OR MARKETING STRATEGY AND LEAD GENERATION OR BUYERS BY GENERATION: SUCCESS IN EVERY SEGMENT

GRI Performance Strategies	August 19	Sally/Mike Liddicoat	WeSERV-Zoom
GRI Performance Strategies	August 13-14	Sally/Mike Liddicoat	AAR-Zoom
GRI Performance Strategies	November 18	Laura Kovacs	Scottsdale Assoc.

4. GRI: FINANCING FROM PREPARATION TO CLOSING OR rCRMS: ESSENTIAL SKILLS FOR A SUCCESSFUL CLOSING OR HOME FINANCE RESOURCE (HFR)

GRI Financing from Preparation To Close	March 18	Patrick Ritchie	Lake Havasu
GRI Financing from Preparation to Close	May 1	Todd Smith	WeSERV-Zoom
GRI Financing from Preparation to Close	June 25	Patrick Ritchie	Scottsdale Assoc.

6. GRI: MARKET ESSENTIALS - PROPERTY CONDITIONS

GRI Market Essentials	February 13	Keri Means	Scottsdale Assoc.
GRI Market Essentials	February 20	Sally/Mike Liddicoat	Bullhead City
GRI Market Essentials	February 21	Keri Means	WeSERV
GRI Market Essentials	February 26	Keri Means	Northern Az
GRI Market Essentials	March 13	Keri Means	Tucson
GRI Market Essentials	May 22-23	Keri Means	AAR-Zoom
GRI Market Essentials	June 10	Sally/Mike Liddicoat	WeSERV-West
GRI Market Essentials	October 9	Keri Means	WeSERV-Zoom

7.**GRI: RISK MANAGEMENT**

GRI Risk Management	March 24-25	Liz Hill	Tucson
GRI Risk Management	April 1-4	Don Martin	AAR-Zoom
GRI Risk Management	April 16-17	Liz Hill	WeSERV-West
GRI Risk Management	September 23-24	Don Martin	WeSERV-Zoom
GRI Risk Management	October 29-30	Marge Lindsay	Scottsdale Assoc.

8.**GRI: THE ANATOMY OF THE CODE OF ETHICS
(PREVIOUSLY TITLED "SAFE REAL ESTATE")**

GRI Anatomy of the COE	February 11	Liz Hill	WeSERV-Zoom
GRI Anatomy of the COE	May 20	Liz Hill	Tucson
GRI Anatomy of the COE	March 26	Mike Mulvena	Scottsdale Assoc.
GRI Anatomy of the COE	October 28-29	Don Martin	AAR-Zoom
GRI Anatomy of the COE	November 6	Liz Hill	WeSERV-Zoom

10.**GRI: THE CONTRACT CLASS****OR****rCRMS: MASTERING
THE RESIDENTIAL RESALE TRANSACTION**

GRI Contract Class	March 24-25	Kelly Soriano	WeSERV-SE Valley
GRI Contract Class	May 13-14	Don Martin	WeSERV-West
GRI Contract Class	August 13-14	Kelly Soriano	Scottsdale Assoc.
GRI Contract Class	August 26-27	Kelly Soriano	Tucson

11.**GRI: AGENCY****OR****rCRMS: EMPLOYMENT, AGENCY
& THE STANDARD OF CARE**

GRI Agency	January 15	Liz Hill	WeSERV-Zoom
GRI Agency	April 23	Liz Hill	Scottsdale Assoc.
GRI Agency	July 10-11	Keri Means	AAR-Zoom
GRI Agency	September 23	Liz Hill	Tucson