



GRADUATE,
REALTOR®
INSTITUTE



GRI INSTRUCTOR BIOGRAPHIES

GRI Instructor

Todd Smith



ABOUT THE INSTRUCTOR

GRI COURSES

GRI: Financing

GRI: Contract

CONTACT

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Biography

Todd grew up in a small farming community in Iowa. After earning a business degree at Iowa State University, he moved to Phoenix and began his real estate career as a mortgage loan officer for Citicorp, where he specialized in jumbo loans for luxury homebuyers in North Scottsdale. After gaining 10 years of knowledge and experience, Todd started his own independent mortgage broker business with a small team of hand-picked professionals who worked diligently to master their loan product knowledge and guide clients through the escrow process.

In 2010, Todd traded his mortgage broker's license for a real estate license and became a full-time REALTOR®. With close to three thousand escrows under his belt, he became a certified instructor with ADRE and began teaching for The Arizona School of Real Estate & Business in 2014. A short time later, he obtained his real estate broker's license and became a Managing Broker for a medium-sized brokerage in Scottsdale. He is currently a full-time member of the MHG Broker Department.