

2026 GRI Calendar

Updated 2/25/2026

Calendar dates/classes subject to change

For registration information, contact the class sponsoring association in the last column

- Scottsdale Area Association of REALTORS®: <https://www.scottsdalerealtors.org>
- WeSERV: <https://weserv.realtor>
- Tucson Association of REALTORS: <https://tucsonrealtors.org>
- AAR Zoom classes: <https://www.aaronline.com>

1. GRI: BUSINESS PLANNING ONLINE GRI: BUSINESS PLANNING LIVE

| | | | |
|-----------------------|-------------|--------------|------------------|
| GRI Business Planning | February 19 | Laura Kovacs | Scottsdale Assoc |
| GRI Business Planning | December 4 | Laura Kovacs | AAR-Zoom |

2. ABR CORE CLASS SRES SRS CRS: EFFECTIVE BUYER SALESSTRATEGIES

| | | | |
|---------------------|--|----------------------|-------------------|
| ABR | May 6-7 | Lisa Nutt | Tucson |
| ABR | May 27-28 | Sally/Mike Liddicoat | WeSERV-Zoom |
| ABR | August 5-6 | Kelly Soriano | Scottsdale Assoc. |
| SRS | October 7-8 | Keri Means | WeSERV-zoom |
| SRES | September 23-24 | Liz Hill | WeSERV-Zoom |
| SRES | October 7-8 | Laura Kovacs | Scottsdale Assoc. |
| SRS computer based | Seller Representative Specialist (SRS) Designation Course | | |
| ABR computer based | Accredited Buyer's Representative (ABR®) Designation Course - Update | | |
| SRES computer based | Seniors Real Estate Specialist® (SRES®) Designation Course | | |

3. GRI: PERFORMANCE STRATEGIES TO BUILD CLIENT RELATIONSHIPS MARKETING STRATEGY AND LEAD GENERATION BUYERS BY GENERATION: SUCCESS IN EVERY SEGMENT

| | | | |
|---|--------------|----------------------|-------------------|
| GRI Performance Strategies | September 15 | Sally/Mike Liddicoat | WeSERV-Zoom |
| GRI Performance Strategies | December 2 | Laura Kovacs | Scottsdale Assoc. |
| Buyers by Generation: Success In Every Market | May 14 | Lisa Nutt | Tucson |

4.GRI: FINANCING FROM
PREPARATION TO CLOSING

OR

rCRMS: ESSENTIAL SKILLS
FOR A SUCCESSFUL CLOSING

OR

HOME FINANCE RESOURCE (HFR)

| | | | |
|---|--------------|-------------------------|-------------------|
| GRI Financing from Preparation To close | February 3-4 | Keri Means | AAR-Zoom |
| GRI Financing from Preparation To close | June 10 | Jimmy Vercellino | WeSERV-Zoom |
| GRI Financing from Preparation to Close | March 18 | Patrick Ritchie | Scottsdale Assoc. |
| GRI Financing from Preparation to Close | June 30 | Keri Means | Tucson |
| rCRMS: Essential Skills for a Successful Closing | February 11 | Rick Mack/Christin Mack | WeSERV-SE |

5.GRI: TRANSACTION
TECHNOLOGY

OR

e-PRO

OR

CRS: TECHNOLOGY AND
PLANS FOR SUCCESS

| | | | |
|---------------------|--|----------------|-------------------|
| ePRO | February 24-27 | Robbie English | AAR-Zoom |
| ePRO | May 6-7 | Jeff Raskin | Scottsdale Assoc. |
| ePRO | June 23-24 | Jeff Raskin | WeSERV-Zoom |
| ePRO | August 31-Sept 1 | Jeff Raskin | Tucson |
| ePRO-computer based | www.learning.realtor | | NAR |

6.

GRI: MARKET ESSENTIALS - PROPERTY CONDITIONS

| | | | |
|-------------------------------------|------------|-------------------------------|-------------------|
| GRI Market Essentials | March 9 | Keri Means | Tucson |
| GRI Market Essentials | January 13 | Keri Means | WeSERV-Zoom |
| GRI Market Essentials | April 2-3 | Sally/Mike Liddicoat | AAR-Zoom |
| GRI Market Essentials | July 15 | Keri Means | Scottsdale Assoc. |
| rCRMS Disclosure & Due Diligence | July 7-8 | Marge Lindsay/Samantha Sawyer | AAR Zoom |

7.

GRI: RISK MANAGEMENT

| | | | |
|---------------------|----------------|---------------|-------------------|
| GRI Risk Management | February 17-20 | Keri Means | AAR-Zoom |
| GRI Risk Management | March 23-24 | Liz Hill | Tucson |
| GRI Risk Management | May 19-20 | Liz Hill | WeSERV-SE |
| GRI Risk Management | August 4-7 | Liz Hill | AAR-Zoom |
| GRI Risk Management | September 1-2 | Marge Lindsay | Scottsdale Assoc. |
| GRI Risk Management | November 17-18 | Don Martin | WeSERV-Zoom |

8.

GRI: THE ANATOMY OF THE CODE OF ETHICS
(PREVIOUSLY TITLED " SAFE REAL ESTATE ")

| | | | |
|------------------------|--------------|-----------------|-------------------|
| GRI Anatomy of the COE | June 2-3 | Liz Hill | AAR-Zoom |
| GRI Anatomy of the COE | July 28 | Liz Hill | Tucson |
| GRI Anatomy of the COE | August 11 | Liz Hill | WeSERV-Zoom |
| GRI Anatomy of the COE | September 10 | Michael Mulvena | Scottsdale Assoc. |

9.

rCRMS: FEDERAL LEGAL ISSUES

| | | | |
|----------------------------|------------|-------------------------------|-------------------|
| rCRMS Federal Legal Issues | January 27 | Marge Lindsay/Samantha Sawyer | WeSERV-W |
| rCRMS Federal Legal Issues | May 4 | Rick Mack/Jim Sexton | Tucson |
| rCRMS Federal Legal Issues | May 5-6 | Marge Lindsay/Samantha Sawyer | AAR Zoom |
| rCRMS Federal Legal Issues | June 25 | Rick Mack/Jim Sexton | Scottsdale Assoc. |

10.

GRI: THE CONTRACT CLASS



rCRMS: MASTERING
THE RESIDENTIAL RESALE TRANSACTION

| | | | |
|--------------------|----------------|----------------------|--------------------|
| GRI Contract Class | February 24-25 | Don Martin | WeSERV-West Valley |
| GRI Contract Class | April 29-30 | Kelly Soriano | Scottsdale Assoc. |
| GRI Contract Class | August 25-26 | Kelly Soriano | Tucson |
| GRI Contract Class | October 27-30 | Sally/Mike Liddicoat | AAR-Zoom |

| | | | |
|--|----------------|-------------------------------|-----------|
| rCRMS Mastering the Residential Resale Transaction | August 25-26 | Rick Mack/Jim Sexton | WeSERV-SE |
| rCRMS Mastering the Residential Resale Transaction | November 16-17 | Marge Lindsay/Samantha Sawyer | Tucson |

11.

GRI: AGENCY

OR

rCRMS: EMPLOYMENT, AGENCY & THE STANDARD OF CARE

| | | | |
|---|--------------|-------------------------------|-------------------|
| GRI Agency | March 10 | Liz Hill | WeSERV-Zoom |
| GRI Agency | June 11 | Liz Hill | Scottsdale Assoc. |
| GRI Agency | September 29 | Keri Means | Tucson |
| GRI Agency | November 3-4 | Liz Hill | AAR-Zoom |
| rCRMS Employment, Agency & Standard of Care | April 28 | Rick Mack/Jim Sexton | WeSERV-West |
| rCRMS Employment, Agency & Standard of Care | October 6-7 | Marge Lindsay/Samantha Sawyer | AAR-Zoom |

12.

ELECTIVES
(must take one)

| | | | |
|----------------------------------|--|----------------------|-------------------|
| MRP | March 5 | Jimmy Vercellino | WeSERV-Zoom |
| MRP | June 23 | Lisa Nutt | Tucson |
| Bias Override | June 4 | Kelly Soriano | WeSERV-Zoom |
| RSPS | November 3 | Keri Means | WeSERV-Zoom |
| RSPS | September 30 | Keri Means | Scottsdale Assoc. |
| RSPS | July 20 | Lisa Nutt | Tucson |
| PSA | January 28-29 | Robbie English | AAR Zoom |
| PSA | October 1 | Jan Ellingson | WeSERV-Zoom |
| At Home w/Diversity | February 5 | Kelly Soriano | WeSERV-Zoom |
| At Home w/Diversity | May 18 | Lisa Nutt | Tucson |
| rCRMS Disclosure & Due Diligence | May 12 | Rick Mack/Jim Sexton | WeSERV-W |
| PSA computer-based | www.learning.realtor | | NAR |

At Home With Diversity-
Computer based

www.learning.realtor

NAR